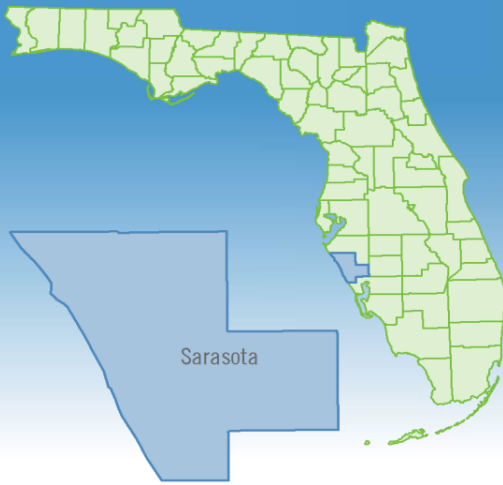


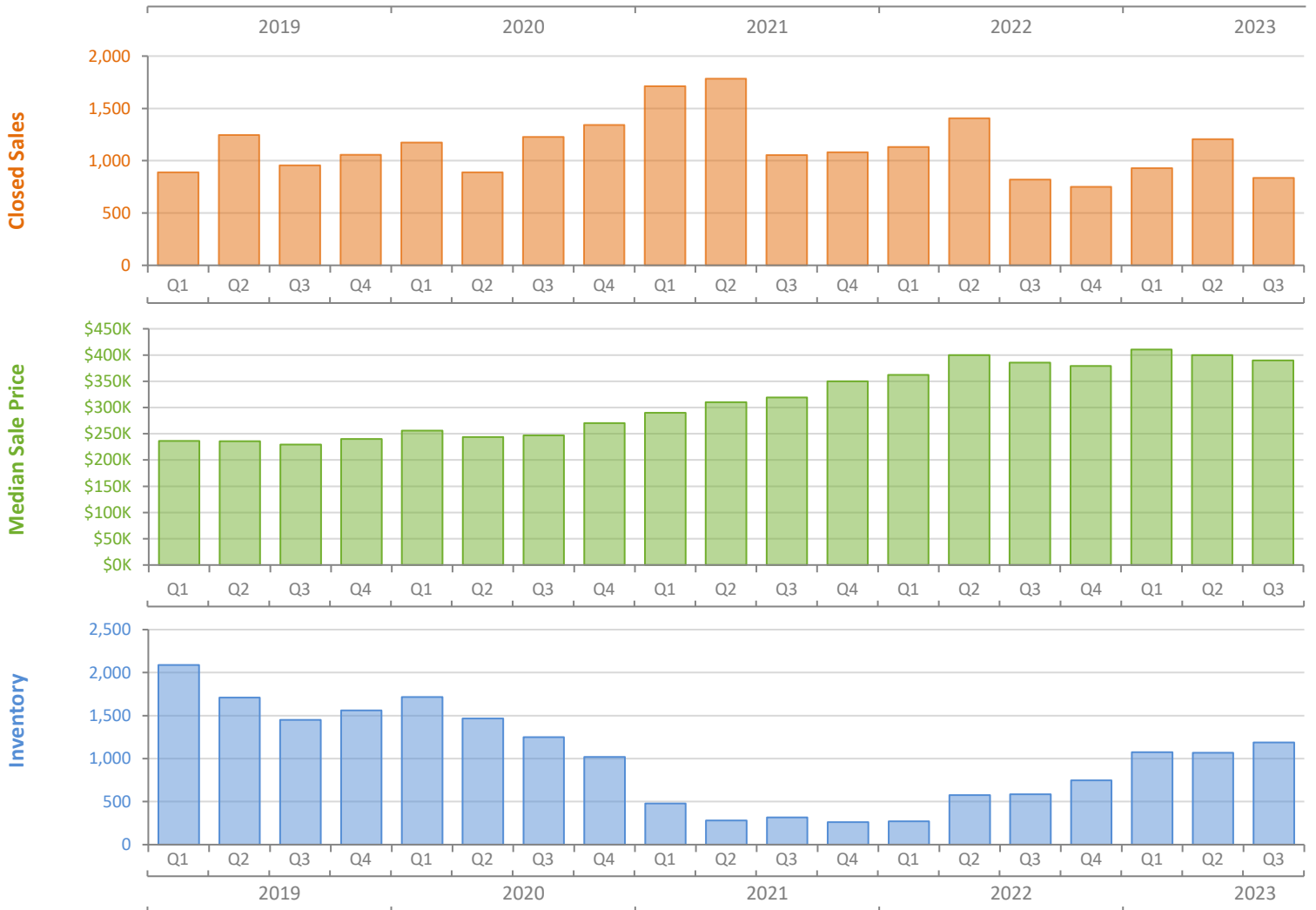
# Quarterly Market Summary - Q3 2023

## Townhouses and Condos

### Sarasota County



	Q3 2023	Q3 2022	Percent Change Year-over-Year
Closed Sales	837	820	2.1%
Paid in Cash	488	515	-5.2%
Median Sale Price	\$390,000	\$385,250	1.2%
Average Sale Price	\$536,788	\$542,077	-1.0%
Dollar Volume	\$449.3 Million	\$444.5 Million	1.1%
Med. Pct. of Orig. List Price Received	95.0%	98.2%	-3.3%
Median Time to Contract	41 Days	13 Days	215.4%
Median Time to Sale	83 Days	53 Days	56.6%
New Pending Sales	759	800	-5.1%
New Listings	1,119	954	17.3%
Pending Inventory	545	575	-5.2%
Inventory (Active Listings)	1,189	586	102.9%
Months Supply of Inventory	3.8	1.6	137.5%



# Quarterly Distressed Market - Q3 2023

## Townhouses and Condos

### Sarasota County



		Q3 2023	Q3 2022	Percent Change Year-over-Year
Traditional	Closed Sales	835	815	2.5%
	Median Sale Price	\$390,000	\$389,000	0.3%
Foreclosure/REO	Closed Sales	2	5	-60.0%
	Median Sale Price	\$211,000	\$265,000	-20.4%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

