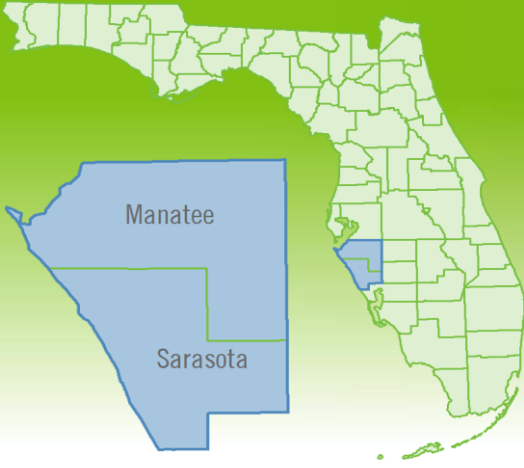


Yearly Market Summary - 2023

Single-Family Homes

North Port-Sarasota-Bradenton MSA



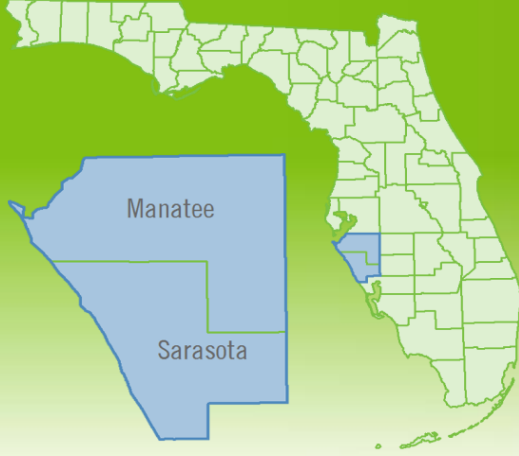
| | 2023 | 2022 | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales | 15,088 | 14,908 | 1.2% |
| Paid in Cash | 5,799 | 6,322 | -8.3% |
| Median Sale Price | \$510,000 | \$505,572 | 0.9% |
| Average Sale Price | \$685,319 | \$681,218 | 0.6% |
| Dollar Volume | \$10.3 Billion | \$10.2 Billion | 1.8% |
| Med. Pct. of Orig. List Price Received | 96.3% | 100.0% | -3.7% |
| Median Time to Contract | 30 Days | 9 Days | 233.3% |
| Median Time to Sale | 77 Days | 51 Days | 51.0% |
| New Pending Sales | 14,436 | 14,290 | 1.0% |
| New Listings | 19,120 | 19,492 | -1.9% |
| Pending Inventory | 1,258 | 1,562 | -19.5% |
| Inventory (Active Listings) | 4,848 | 3,437 | 41.1% |
| Months Supply of Inventory | 3.9 | 2.8 | 39.3% |



Yearly Distressed Market - 2023

Single-Family Homes

North Port-Sarasota-Bradenton MSA



| | | 2023 | 2022 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|-------------------------------|
| Traditional | Closed Sales | 15,030 | 14,855 | 1.2% |
| | Median Sale Price | \$510,000 | \$507,000 | 0.6% |
| Foreclosure/REO | Closed Sales | 45 | 34 | 32.4% |
| | Median Sale Price | \$345,900 | \$320,100 | 8.1% |
| Short Sale | Closed Sales | 13 | 19 | -31.6% |
| | Median Sale Price | \$242,500 | \$305,000 | -20.5% |

