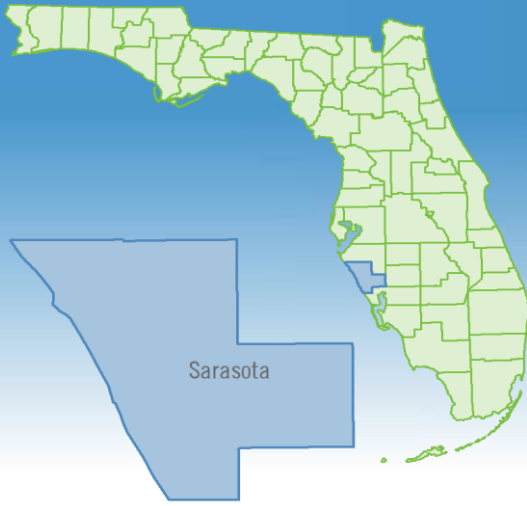


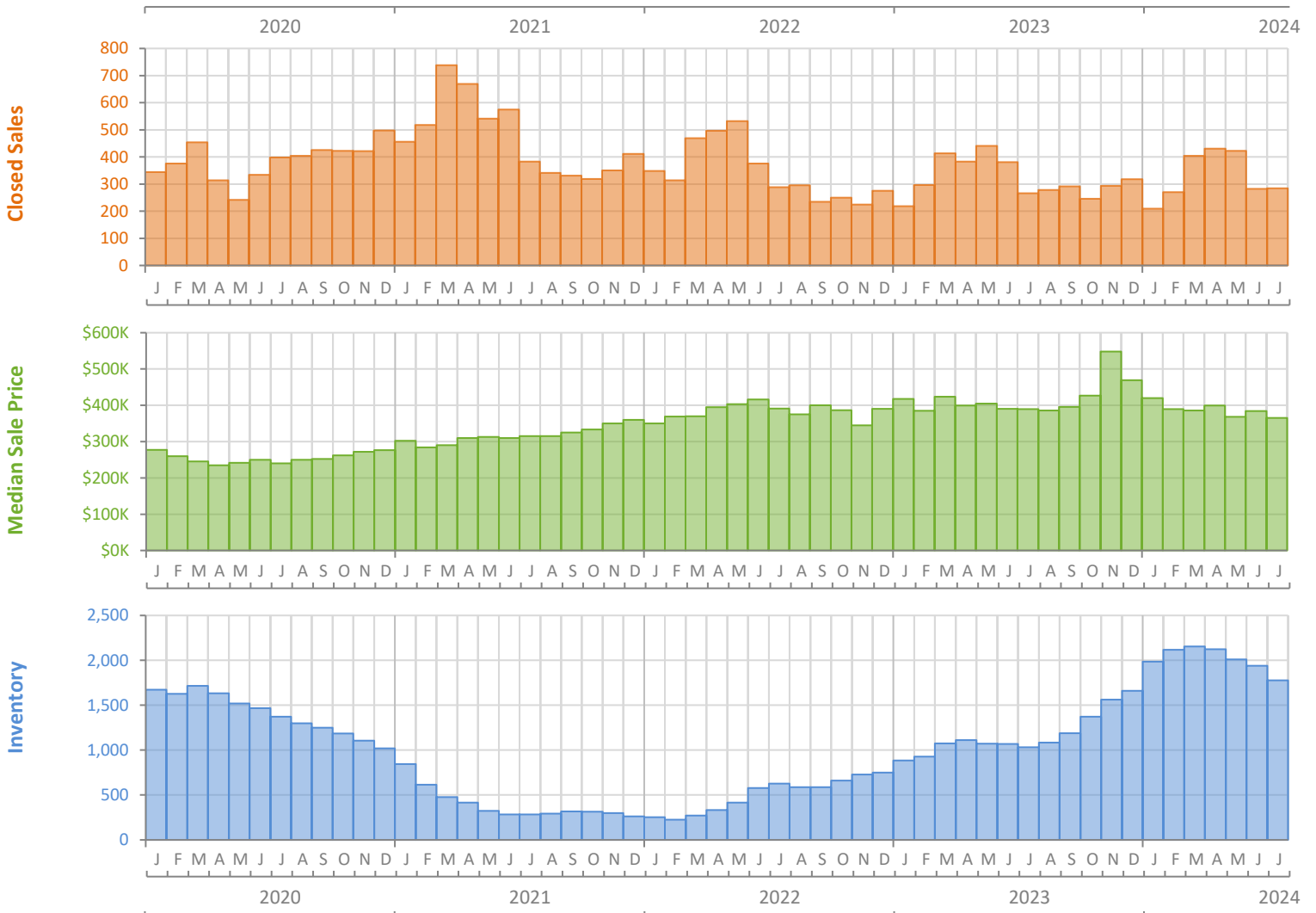
Monthly Market Summary - July 2024

Townhouses and Condos

Sarasota County



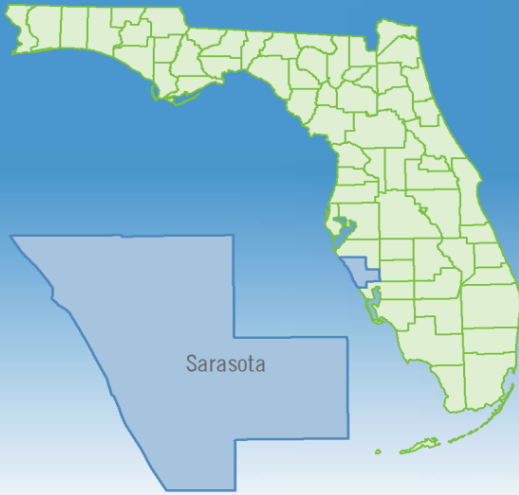
| | July 2024 | July 2023 | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales | 285 | 266 | 7.1% |
| Paid in Cash | 173 | 148 | 16.9% |
| Median Sale Price | \$365,000 | \$389,500 | -6.3% |
| Average Sale Price | \$537,872 | \$523,922 | 2.7% |
| Dollar Volume | \$153.3 Million | \$139.4 Million | 10.0% |
| Med. Pct. of Orig. List Price Received | 92.0% | 95.3% | -3.5% |
| Median Time to Contract | 67 Days | 36 Days | 86.1% |
| Median Time to Sale | 120 Days | 77 Days | 55.8% |
| New Pending Sales | 229 | 288 | -20.5% |
| New Listings | 354 | 331 | 6.9% |
| Pending Inventory | 500 | 633 | -21.0% |
| Inventory (Active Listings) | 1,777 | 1,033 | 72.0% |
| Months Supply of Inventory | 5.7 | 3.4 | 67.6% |



Monthly Distressed Market - July 2024

Townhouses and Condos

Sarasota County



| | | July 2024 | July 2023 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|-------------------------------|
| Traditional | Closed Sales | 284 | 266 | 6.8% |
| | Median Sale Price | \$365,000 | \$389,500 | -6.3% |
| Foreclosure/REO | Closed Sales | 1 | 0 | N/A |
| | Median Sale Price | \$95,000 | (No Sales) | N/A |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

