

Monthly Market Summary - January 2016

Single Family Homes

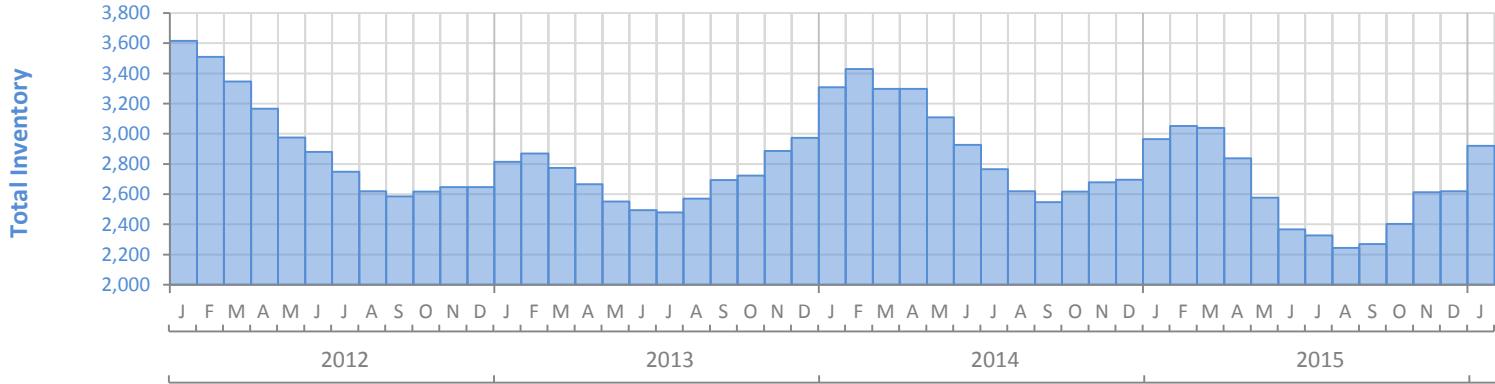
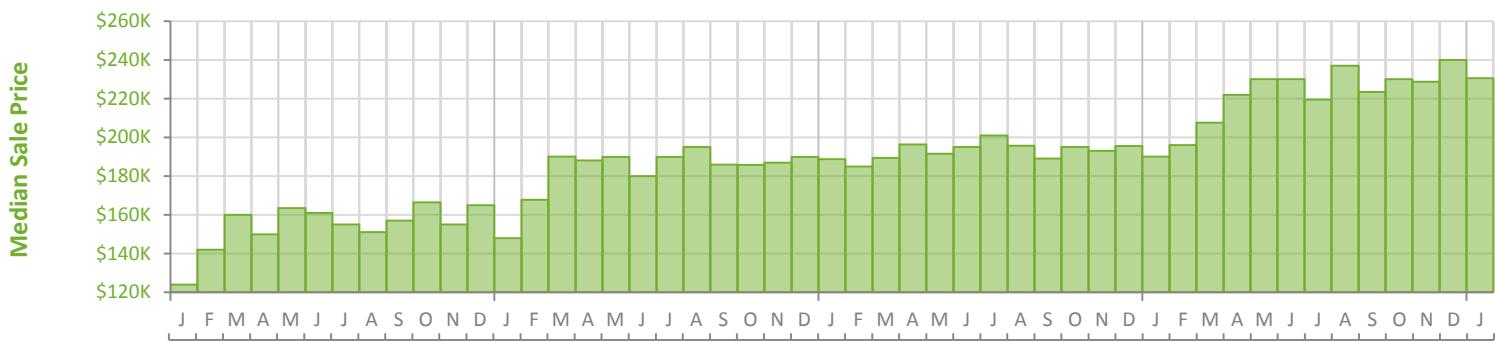
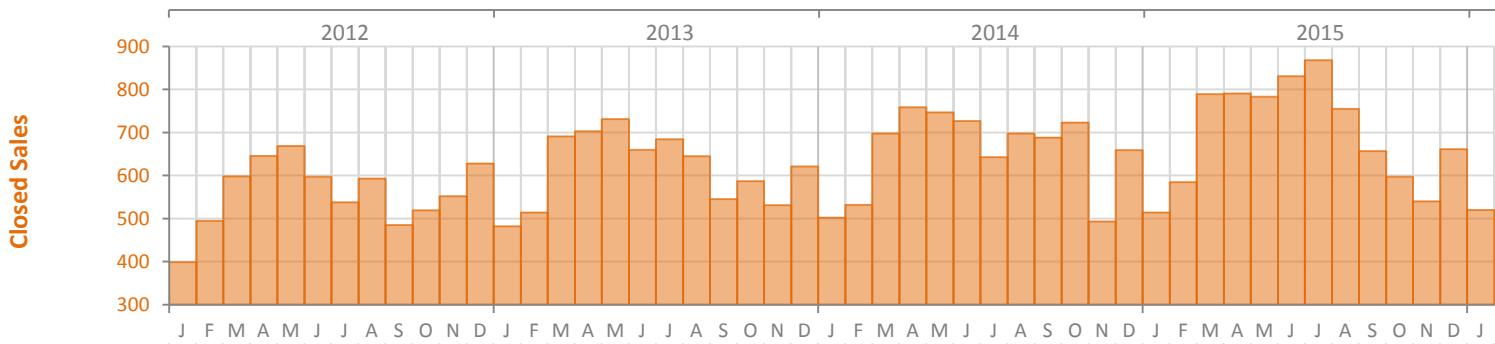
Sarasota County



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	January 2016	January 2015	Percent Change Year-over-Year
Closed Sales	520	514	1.2%
Cash Sales	242	280	-13.6%
New Pending Sales	493	667	-26.1%
New Listings	1,064	1,122	-5.2%
Median Sale Price	\$230,500	\$190,000	21.3%
Average Sale Price	\$341,644	\$286,887	19.1%
Median Days on Market	47	48	-2.1%
Avg. Percent of Original List Price Received	93.9%	92.5%	1.5%
Pending Inventory	761	918	-17.1%
Inventory (Active Listings)	2,921	2,965	-1.5%
Months Supply of Inventory	4.2	4.5	-7.3%



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		January 2016	January 2015	Percent Change Year-over-Year
Traditional	Closed Sales	459	379	21.1%
	Median Sale Price	\$249,900	\$233,000	7.3%
Foreclosure/REO	Closed Sales	49	113	-56.6%
	Median Sale Price	\$155,500	\$119,200	30.5%
Short Sale	Closed Sales	12	22	-45.5%
	Median Sale Price	\$175,000	\$130,000	34.6%

