

# Monthly Market Summary - March 2016

## Townhouses and Condos

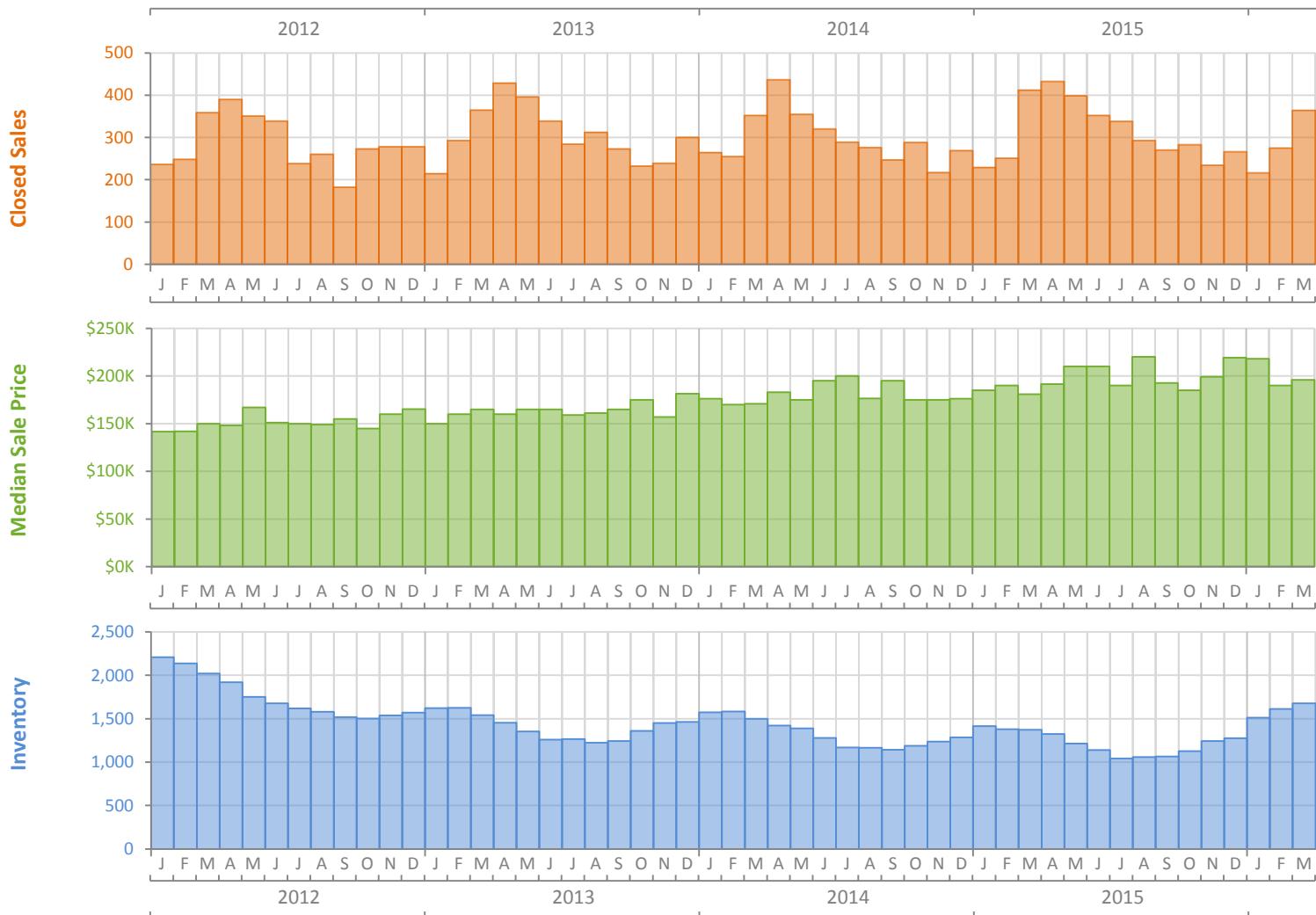
### Sarasota County



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	March 2016	March 2015	Percent Change Year-over-Year
Closed Sales	364	412	-11.7%
Paid in Cash	245	285	-14.0%
Median Sale Price	\$196,000	\$180,745	8.4%
Average Sale Price	\$302,692	\$258,921	16.9%
Dollar Volume	\$110.2 Million	\$106.7 Million	3.3%
Med. Pct. of Orig. List Price Received	95.4%	94.4%	1.1%
Median Time to Contract	31 Days	43 Days	-27.9%
Median Time to Sale	77 Days	76 Days	1.3%
New Pending Sales	314	408	-23.0%
New Listings	494	488	1.2%
Pending Inventory	518	604	-14.2%
Inventory (Active Listings)	1,676	1,373	22.1%
Months Supply of Inventory	5.4	4.6	17.4%



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		March 2016	March 2015	Percent Change Year-over-Year
Traditional	Closed Sales	348	377	-7.7%
	Median Sale Price	\$200,000	\$186,000	7.5%
Foreclosure/REO	Closed Sales	12	26	-53.8%
	Median Sale Price	\$125,500	\$100,950	24.3%
Short Sale	Closed Sales	4	9	-55.6%
	Median Sale Price	\$143,500	\$245,000	-41.4%

