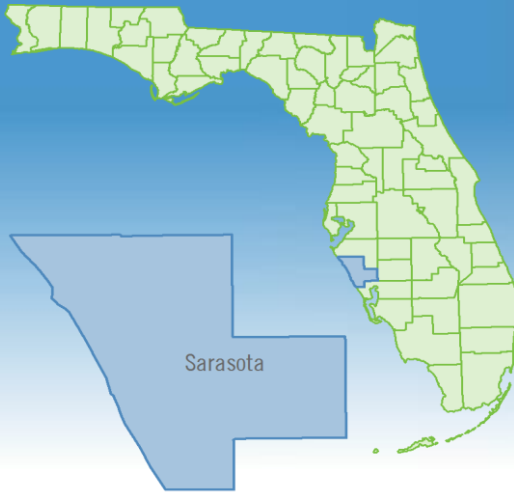


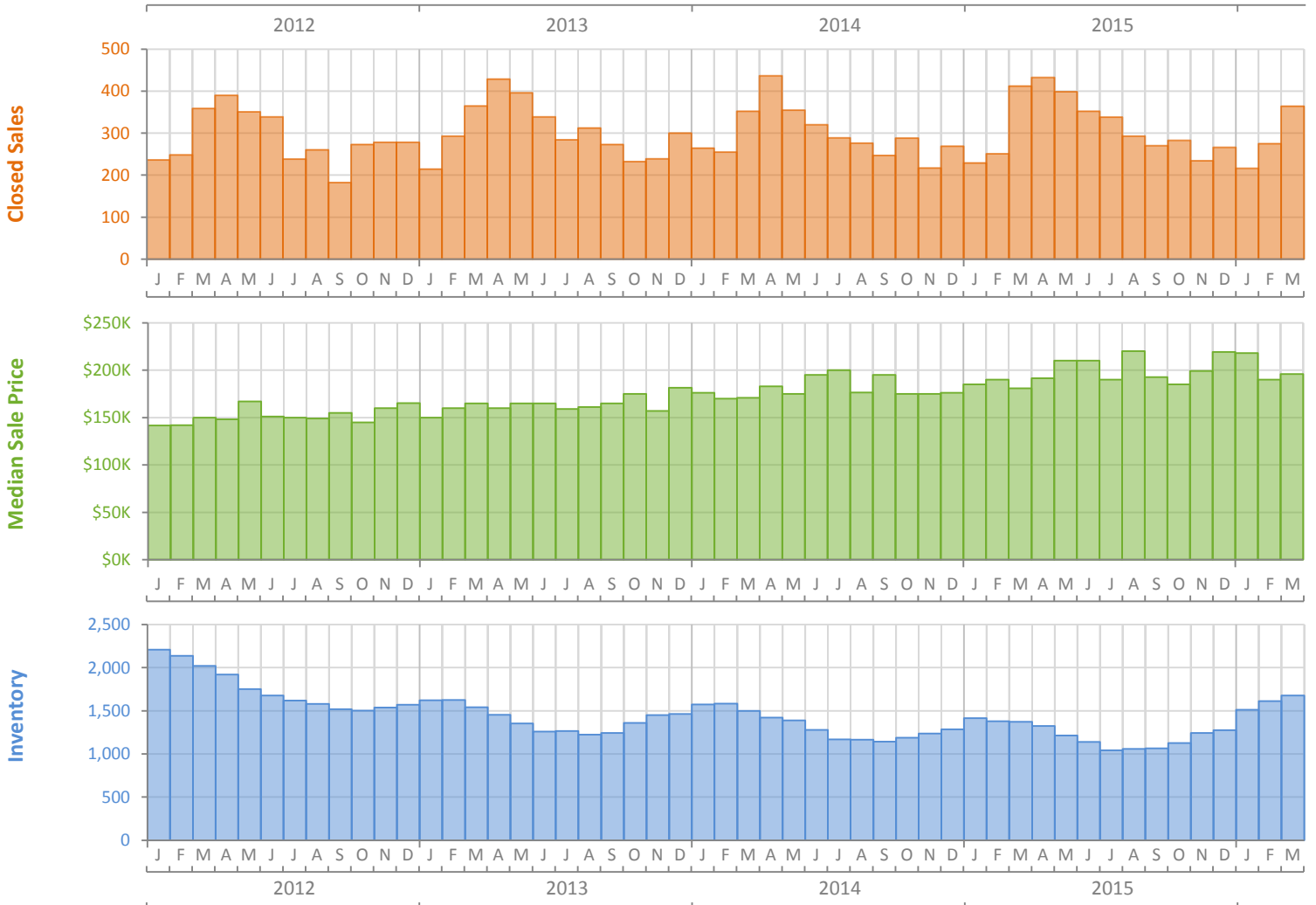
# Monthly Market Summary - March 2016

## Townhouses and Condos

### Sarasota County



	March 2016	March 2015	Percent Change Year-over-Year
Closed Sales	364	412	-11.7%
Paid in Cash	245	285	-14.0%
Median Sale Price	\$196,000	\$180,745	8.4%
Average Sale Price	\$302,692	\$258,921	16.9%
Dollar Volume	\$110.2 Million	\$106.7 Million	3.3%
Med. Pct. of Orig. List Price Received	95.4%	94.4%	1.1%
Median Time to Contract	31 Days	43 Days	-27.9%
Median Time to Sale	77 Days	76 Days	1.3%
New Pending Sales	314	408	-23.0%
New Listings	494	488	1.2%
Pending Inventory	518	604	-14.2%
Inventory (Active Listings)	1,676	1,373	22.1%
Months Supply of Inventory	5.4	4.6	17.4%

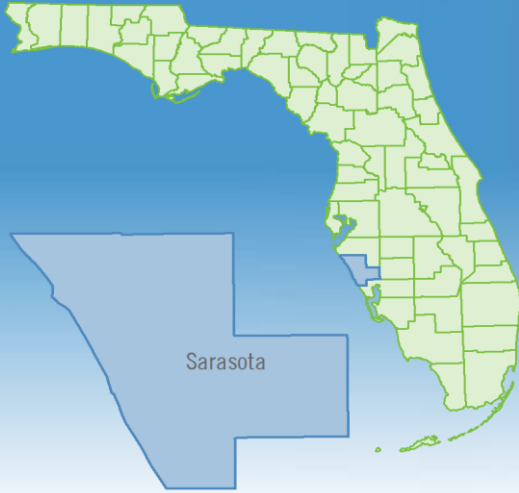


Produced by Florida REALTORS® with data provided by Florida's multiple listing services. Statistics for each month compiled from MLS feeds on the 15th day of the following month. Data released on Wednesday, April 20, 2016. Historical data revised on Friday, February 26, 2016. Dollar Volume revised on April 15, 2016. Next data release is Friday, May 20, 2016.

# Monthly Distressed Market - March 2016

## Townhouses and Condos

### Sarasota County



		March 2016	March 2015	Percent Change Year-over-Year
Traditional	Closed Sales	348	377	-7.7%
	Median Sale Price	\$200,000	\$186,000	7.5%
Foreclosure/REO	Closed Sales	12	26	-53.8%
	Median Sale Price	\$125,500	\$100,950	24.3%
Short Sale	Closed Sales	4	9	-55.6%
	Median Sale Price	\$143,500	\$245,000	-41.4%

