

Monthly Market Summary - October 2016

Single Family Homes

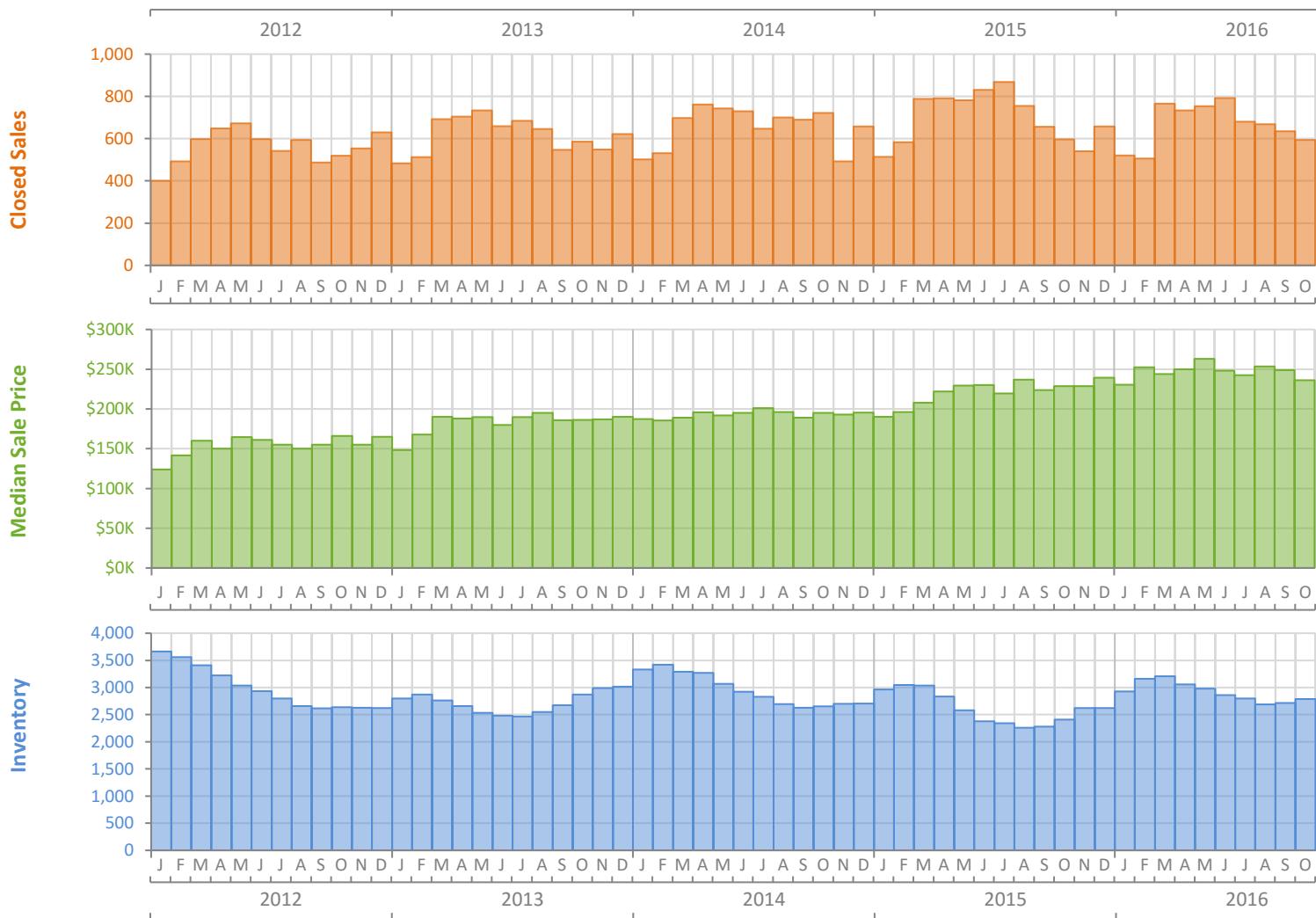
Sarasota County



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	October 2016	October 2015	Percent Change Year-over-Year
Closed Sales	593	596	-0.5%
Paid in Cash	221	258	-14.3%
Median Sale Price	\$236,125	\$228,750	3.2%
Average Sale Price	\$318,818	\$319,371	-0.2%
Dollar Volume	\$189.1 Million	\$190.3 Million	-0.7%
Med. Pct. of Orig. List Price Received	95.9%	96.0%	-0.1%
Median Time to Contract	39 Days	30 Days	30.0%
Median Time to Sale	90 Days	76 Days	18.4%
New Pending Sales	512	521	-1.7%
New Listings	844	856	-1.4%
Pending Inventory	755	788	-4.2%
Inventory (Active Listings)	2,787	2,409	15.7%
Months Supply of Inventory	4.3	3.5	22.9%



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		October 2016	October 2015	Percent Change Year-over-Year
Traditional	Closed Sales	558	516	8.1%
	Median Sale Price	\$239,950	\$244,250	-1.8%
Foreclosure/REO	Closed Sales	28	70	-60.0%
	Median Sale Price	\$160,500	\$133,450	20.3%
Short Sale	Closed Sales	7	10	-30.0%
	Median Sale Price	\$160,000	\$150,000	6.7%

