

# Monthly Market Summary - December 2016

## Townhouses and Condos

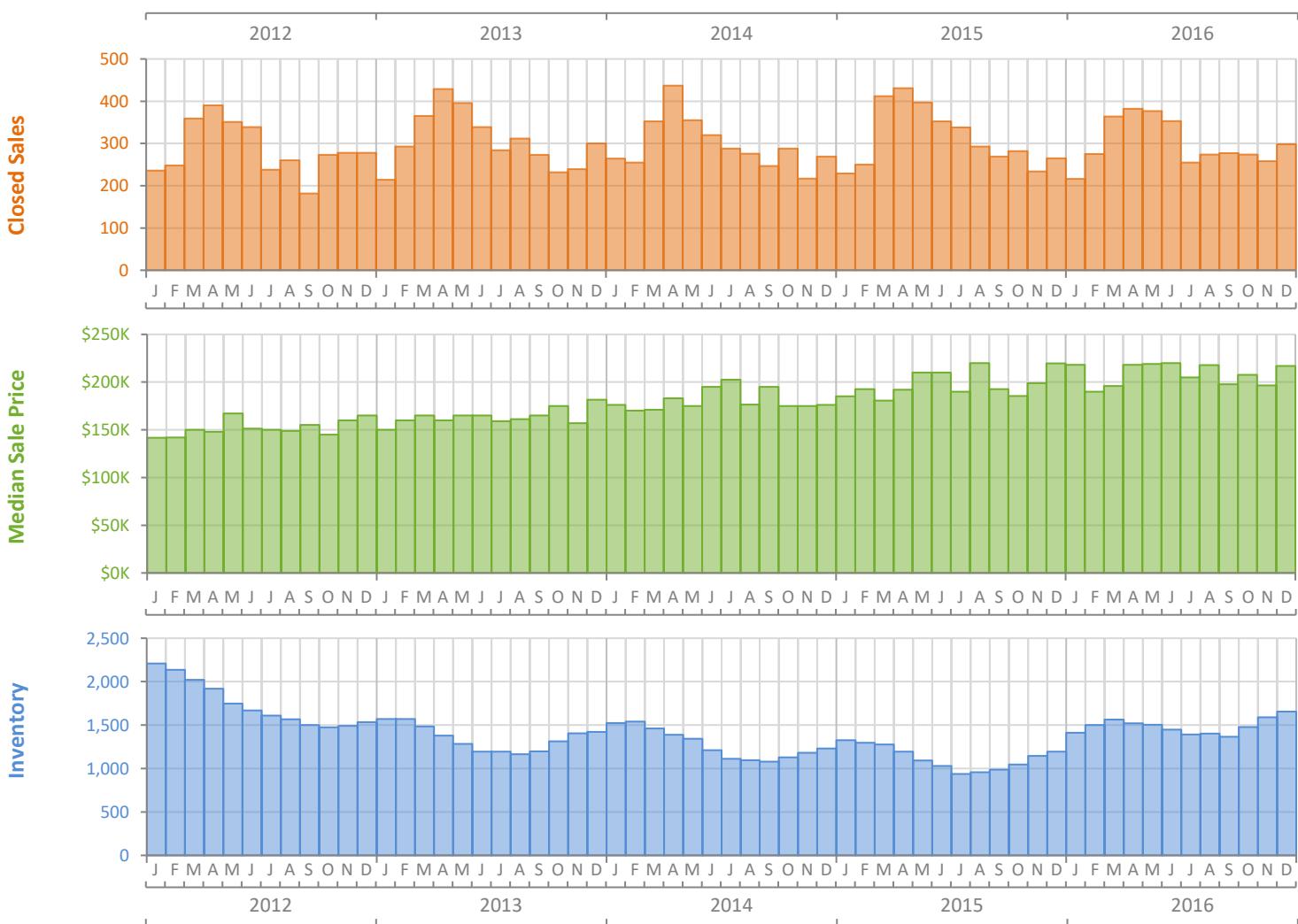
### Sarasota County



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	December 2016	December 2015	Percent Change Year-over-Year
Closed Sales	298	265	12.5%
Paid in Cash	190	183	3.8%
Median Sale Price	\$217,000	\$219,500	-1.1%
Average Sale Price	\$321,329	\$284,028	13.1%
Dollar Volume	\$95.8 Million	\$75.3 Million	27.2%
Med. Pct. of Orig. List Price Received	95.5%	95.5%	0.0%
Median Time to Contract	44 Days	34 Days	29.4%
Median Time to Sale	84 Days	83 Days	1.2%
New Pending Sales	245	232	5.6%
New Listings	367	343	7.0%
Pending Inventory	385	414	-7.0%
Inventory (Active Listings)	1,654	1,194	38.5%
Months Supply of Inventory	5.5	3.8	44.7%



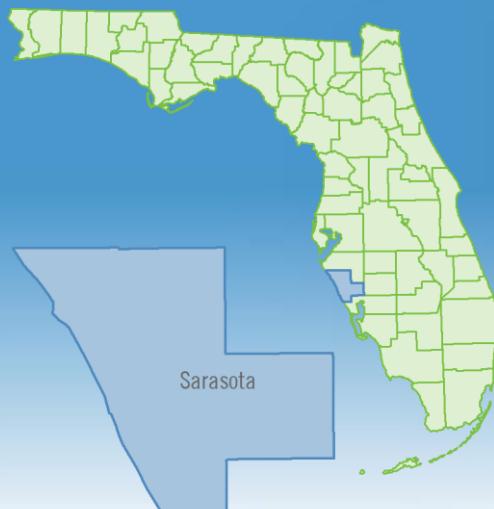
# Monthly Distressed Market - December 2016

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		December 2016	December 2015	Percent Change Year-over-Year
Traditional	Closed Sales	293	245	19.6%
	Median Sale Price	\$220,000	\$224,500	-2.0%
Foreclosure/REO	Closed Sales	4	15	-73.3%
	Median Sale Price	\$142,550	\$120,500	18.3%
Short Sale	Closed Sales	1	5	-80.0%
	Median Sale Price	\$135,000	\$145,500	-7.2%

2012 2013 2014 2015 2016

■ Traditional ■ Foreclosure/REO ■ Short Sale

