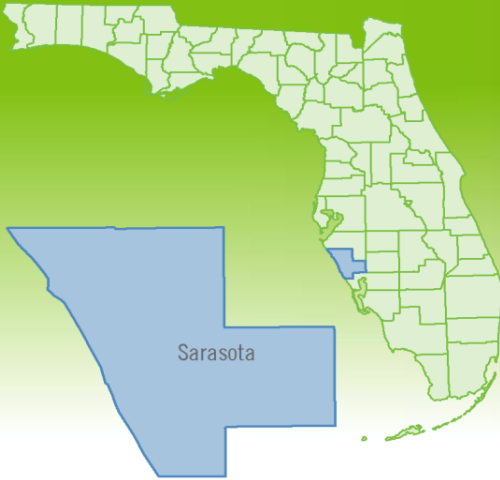


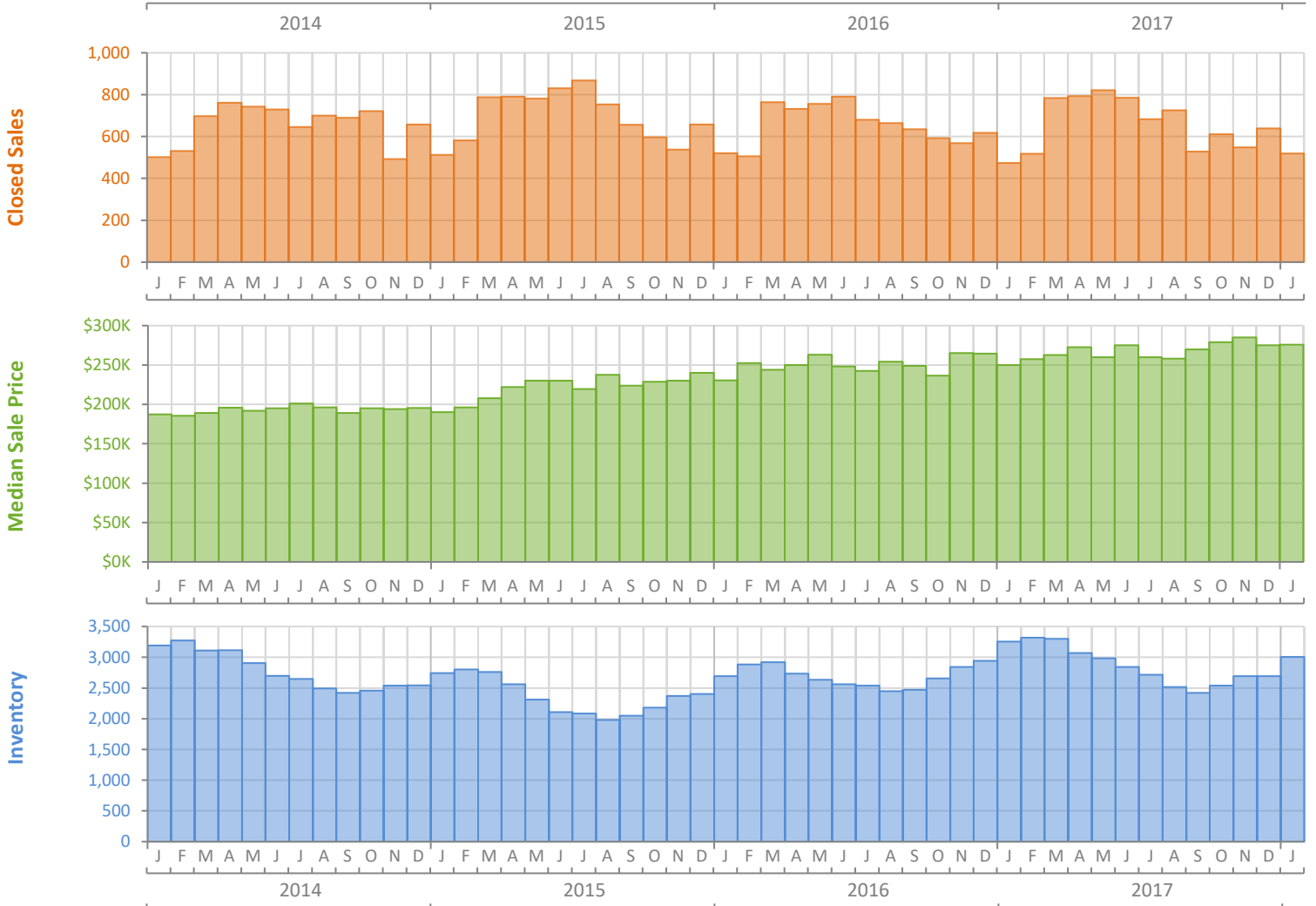
Monthly Market Summary - January 2018

Single Family Homes

Sarasota County



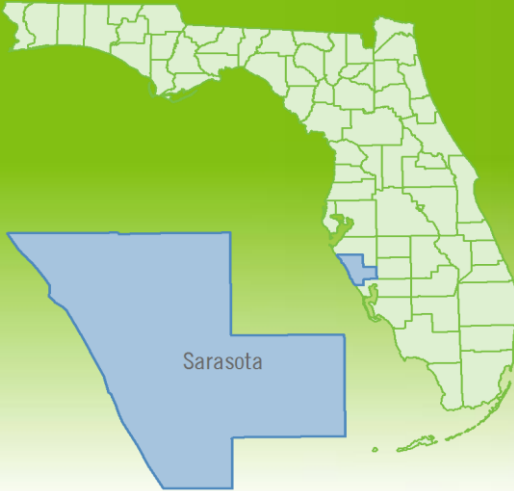
	January 2018	January 2017	Percent Change Year-over-Year
Closed Sales	519	474	9.5%
Paid in Cash	229	196	16.8%
Median Sale Price	\$275,900	\$250,000	10.4%
Average Sale Price	\$365,593	\$352,507	3.7%
Dollar Volume	\$189.7 Million	\$167.1 Million	13.6%
Med. Pct. of Orig. List Price Received	95.0%	95.2%	-0.2%
Median Time to Contract	46 Days	41 Days	12.2%
Median Time to Sale	86 Days	90 Days	-4.4%
New Pending Sales	765	731	4.7%
New Listings	1,165	1,110	5.0%
Pending Inventory	947	981	-3.5%
Inventory (Active Listings)	3,008	3,254	-7.6%
Months Supply of Inventory	4.5	5.0	-10.0%



Monthly Distressed Market - January 2018

Single Family Homes

Sarasota County



		January 2018	January 2017	Percent Change Year-over-Year
Traditional	Closed Sales	498	441	12.9%
	Median Sale Price	\$279,950	\$260,000	7.7%
Foreclosure/REO	Closed Sales	17	27	-37.0%
	Median Sale Price	\$182,000	\$155,000	17.4%
Short Sale	Closed Sales	4	6	-33.3%
	Median Sale Price	\$229,000	\$397,397	-42.4%

