

Monthly Market Summary - January 2018

Townhouses and Condos

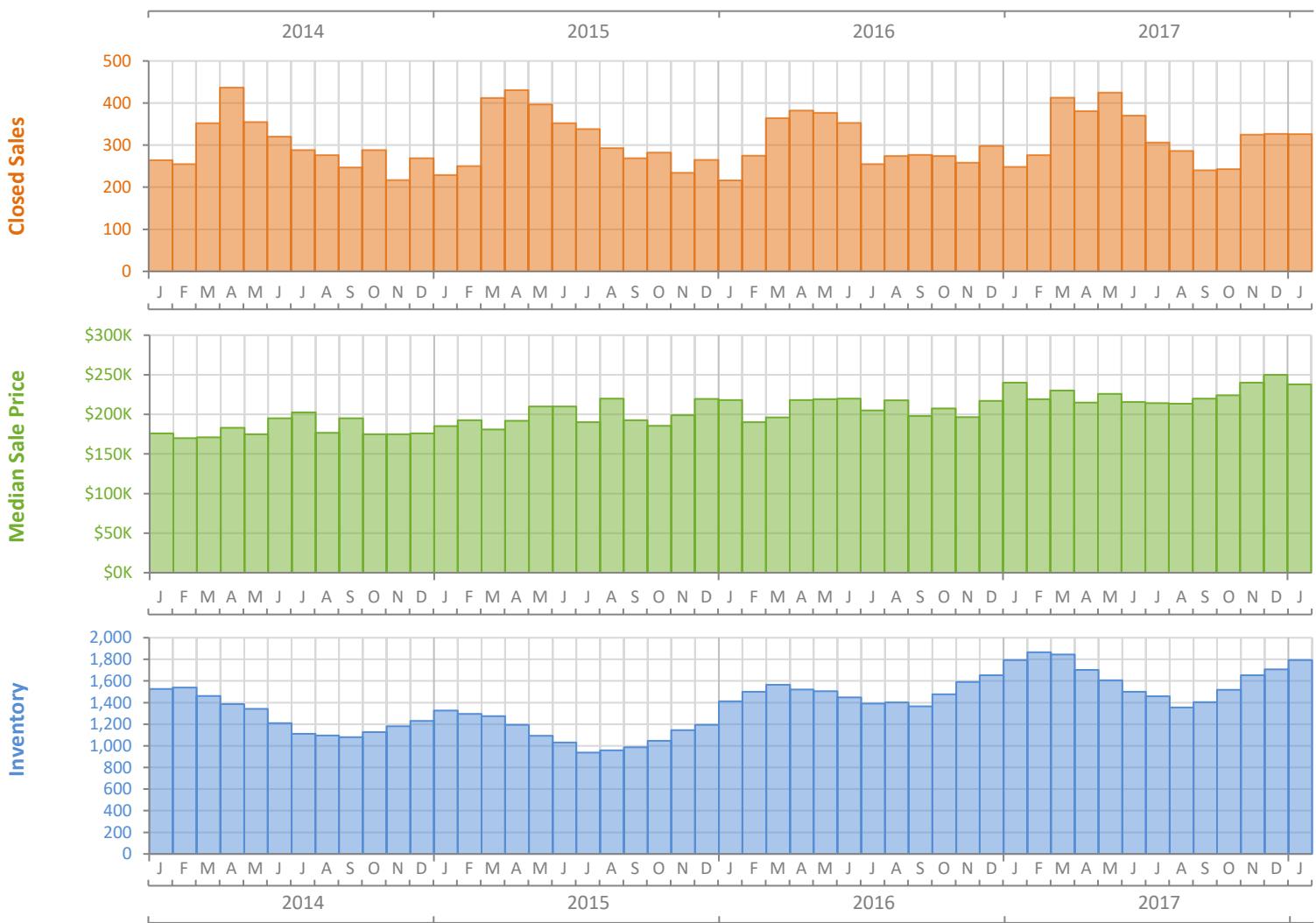
Sarasota County



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	January 2018	January 2017	Percent Change Year-over-Year
Closed Sales	326	248	31.5%
Paid in Cash	194	155	25.2%
Median Sale Price	\$238,000	\$239,900	-0.8%
Average Sale Price	\$484,342	\$439,711	10.2%
Dollar Volume	\$157.9 Million	\$109.0 Million	44.8%
Med. Pct. of Orig. List Price Received	96.3%	95.3%	1.0%
Median Time to Contract	42 Days	53 Days	-20.8%
Median Time to Sale	93 Days	97 Days	-4.1%
New Pending Sales	478	377	26.8%
New Listings	625	555	12.6%
Pending Inventory	570	484	17.8%
Inventory (Active Listings)	1,794	1,794	0.0%
Months Supply of Inventory	5.5	5.9	-6.8%

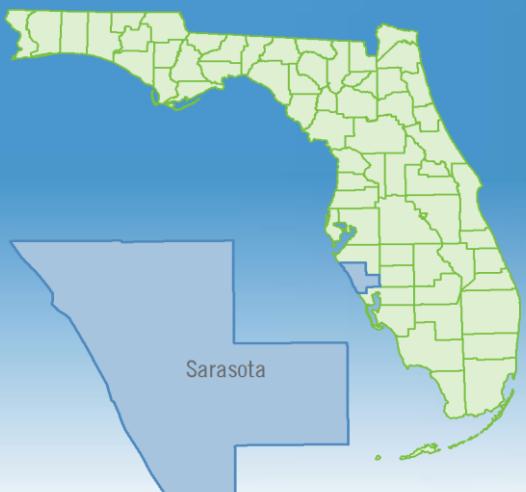


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Townhouses and Condos Sarasota County



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		January 2018	January 2017	Percent Change Year-over-Year
Traditional	Closed Sales	321	243	32.1%
	Median Sale Price	\$240,000	\$239,990	0.0%
Foreclosure/REO	Closed Sales	4	5	-20.0%
	Median Sale Price	\$111,450	\$110,000	1.3%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$209,000	(No Sales)	N/A

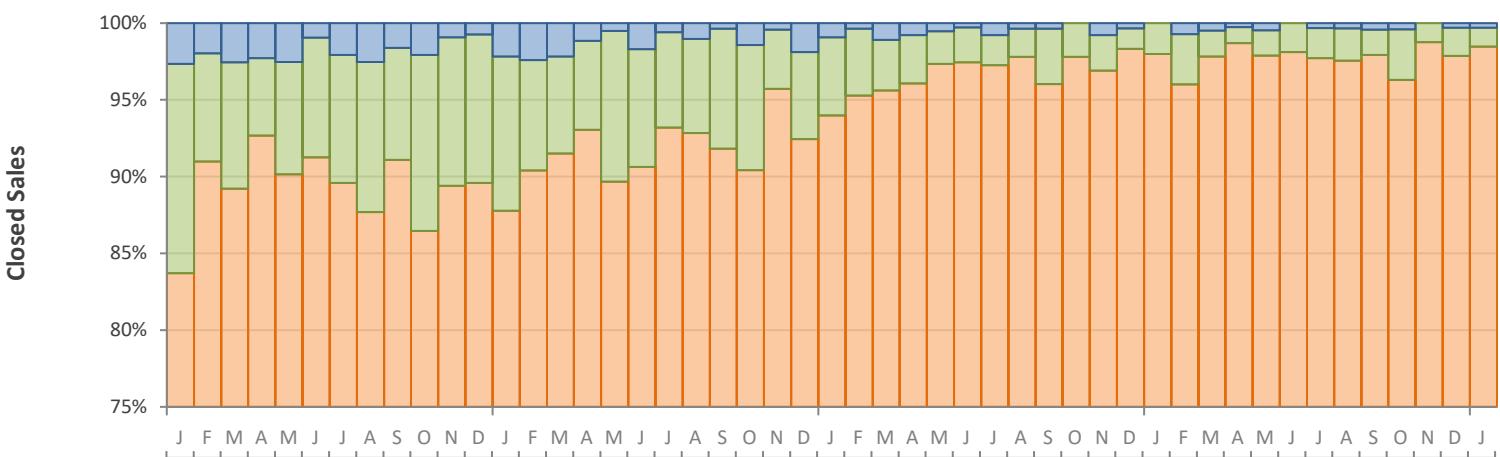
2014

2015

2016

2017

Closed Sales



Median Sale Price

