

Monthly Market Summary - March 2018

Townhouses and Condos

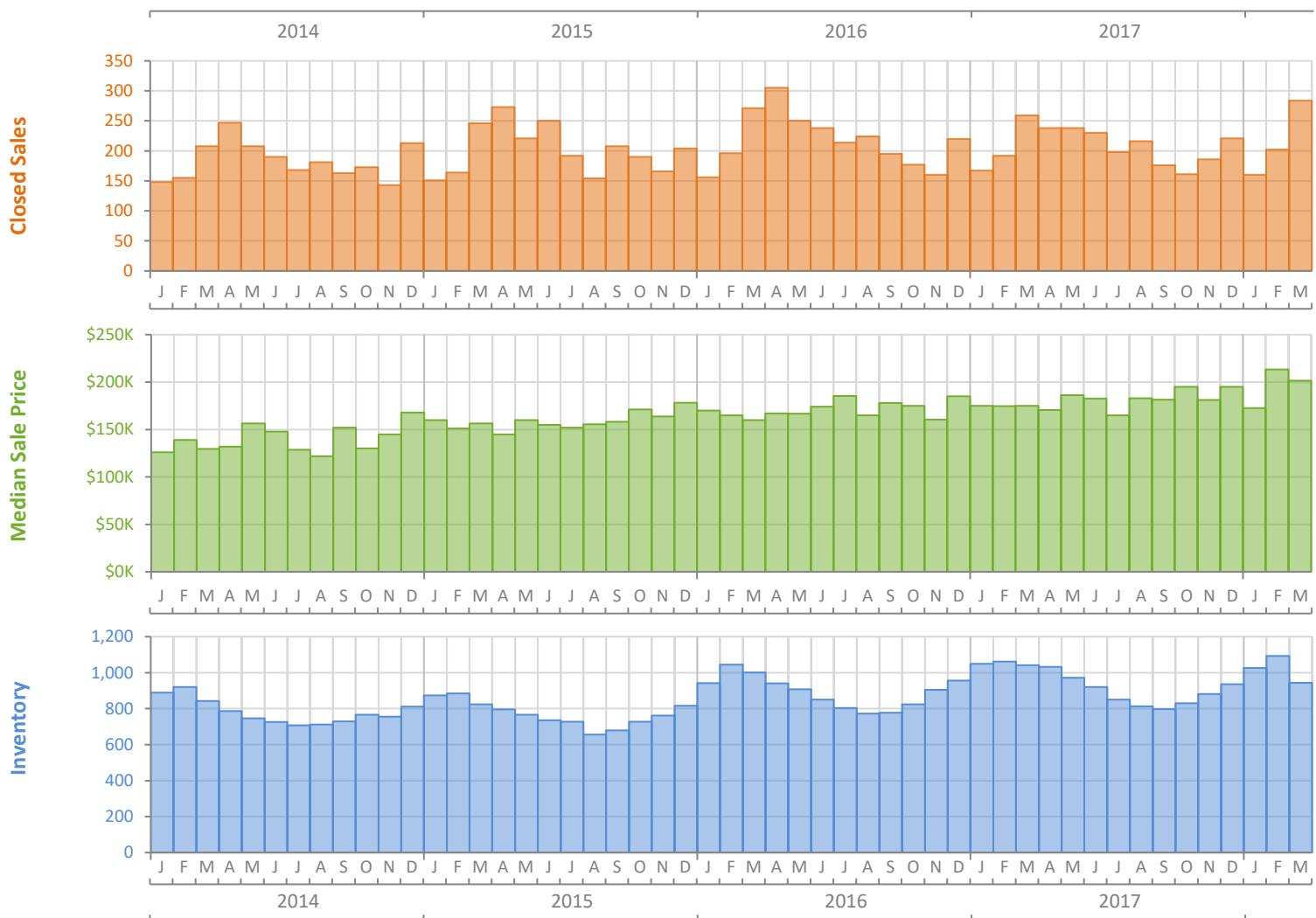
Manatee County



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| | March 2018 | March 2017 | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales | 284 | 259 | 9.7% |
| Paid in Cash | 165 | 142 | 16.2% |
| Median Sale Price | \$201,500 | \$175,000 | 15.1% |
| Average Sale Price | \$245,563 | \$212,192 | 15.7% |
| Dollar Volume | \$69.7 Million | \$55.0 Million | 26.9% |
| Med. Pct. of Orig. List Price Received | 94.9% | 95.5% | -0.6% |
| Median Time to Contract | 46 Days | 37 Days | 24.3% |
| Median Time to Sale | 87 Days | 81 Days | 7.4% |
| New Pending Sales | 299 | 294 | 1.7% |
| New Listings | 286 | 333 | -14.1% |
| Pending Inventory | 376 | 364 | 3.3% |
| Inventory (Active Listings) | 944 | 1,042 | -9.4% |
| Months Supply of Inventory | 4.5 | 4.8 | -6.3% |



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| | | March 2018 | March 2017 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|----------------------------------|
| Traditional | Closed Sales | 284 | 253 | 12.3% |
| | Median Sale Price | \$201,500 | \$178,000 | 13.2% |
| Foreclosure/REO | Closed Sales | 0 | 3 | -100.0% |
| | Median Sale Price | (No Sales) | \$72,250 | N/A |
| Short Sale | Closed Sales | 0 | 3 | -100.0% |
| | Median Sale Price | (No Sales) | \$90,000 | N/A |

