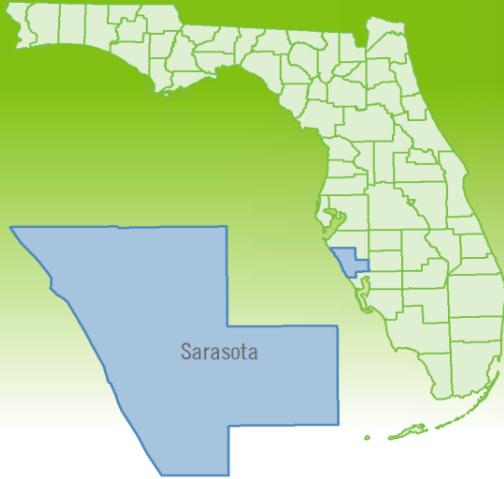


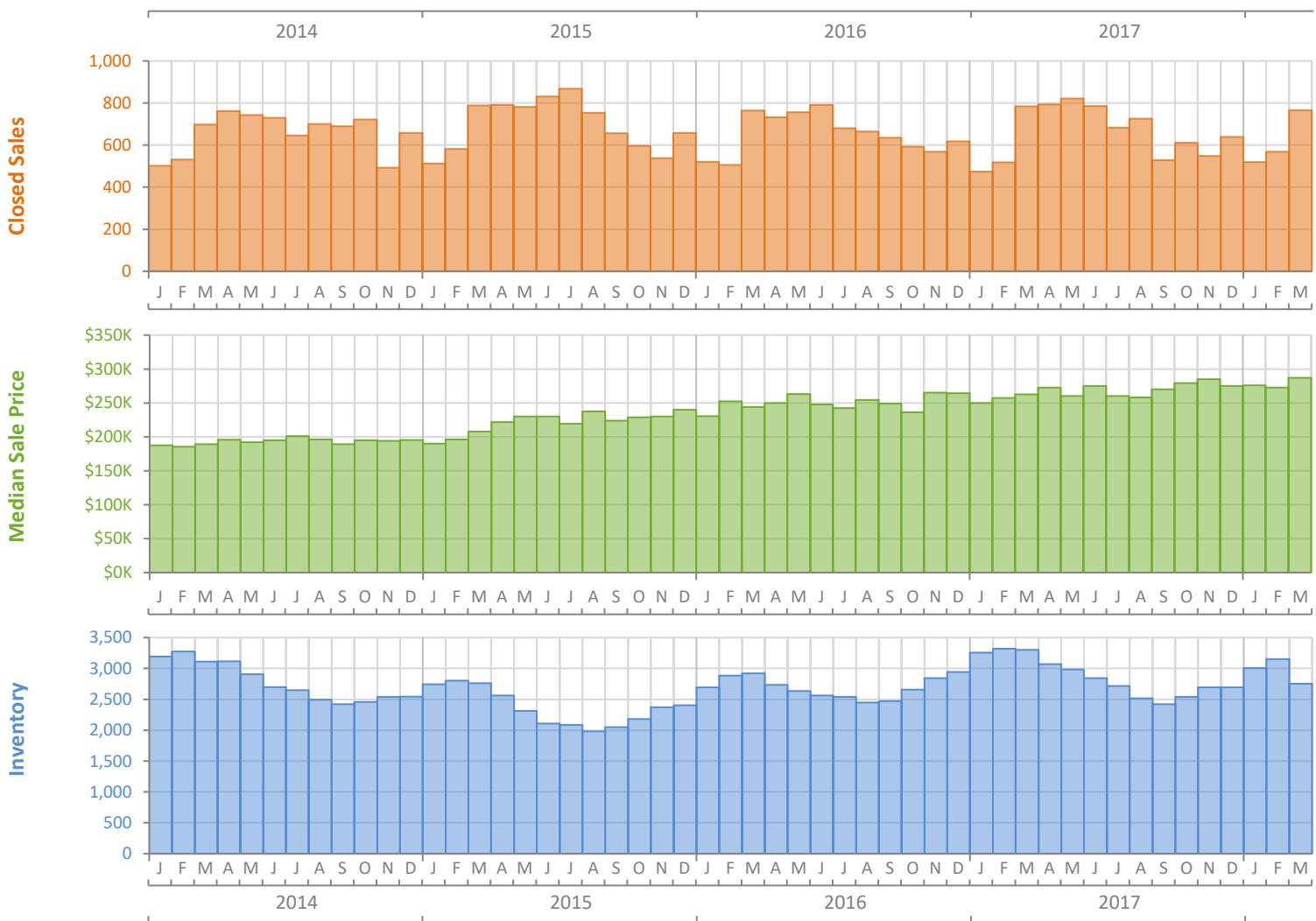
Monthly Market Summary - March 2018

Single Family Homes

Sarasota County



	March 2018	March 2017	Percent Change Year-over-Year
Closed Sales	766	784	-2.3%
Paid in Cash	295	317	-6.9%
Median Sale Price	\$287,053	\$262,621	9.3%
Average Sale Price	\$412,904	\$350,055	18.0%
Dollar Volume	\$316.3 Million	\$274.4 Million	15.2%
Med. Pct. of Orig. List Price Received	95.2%	95.0%	0.2%
Median Time to Contract	51 Days	53 Days	-3.8%
Median Time to Sale	94 Days	98 Days	-4.1%
New Pending Sales	888	880	0.9%
New Listings	886	1,001	-11.5%
Pending Inventory	1,194	1,268	-5.8%
Inventory (Active Listings)	2,754	3,302	-16.6%
Months Supply of Inventory	4.1	5.1	-19.6%



Monthly Distressed Market - March 2018

Single Family Homes

Sarasota County



		March 2018	March 2017	Percent Change Year-over-Year
Traditional	Closed Sales	740	745	-0.7%
	Median Sale Price	\$290,000	\$270,000	7.4%
Foreclosure/REO	Closed Sales	20	31	-35.5%
	Median Sale Price	\$205,500	\$176,152	16.7%
Short Sale	Closed Sales	6	8	-25.0%
	Median Sale Price	\$123,300	\$151,000	-18.3%

