

Monthly Market Summary - November 2018

Townhouses and Condos

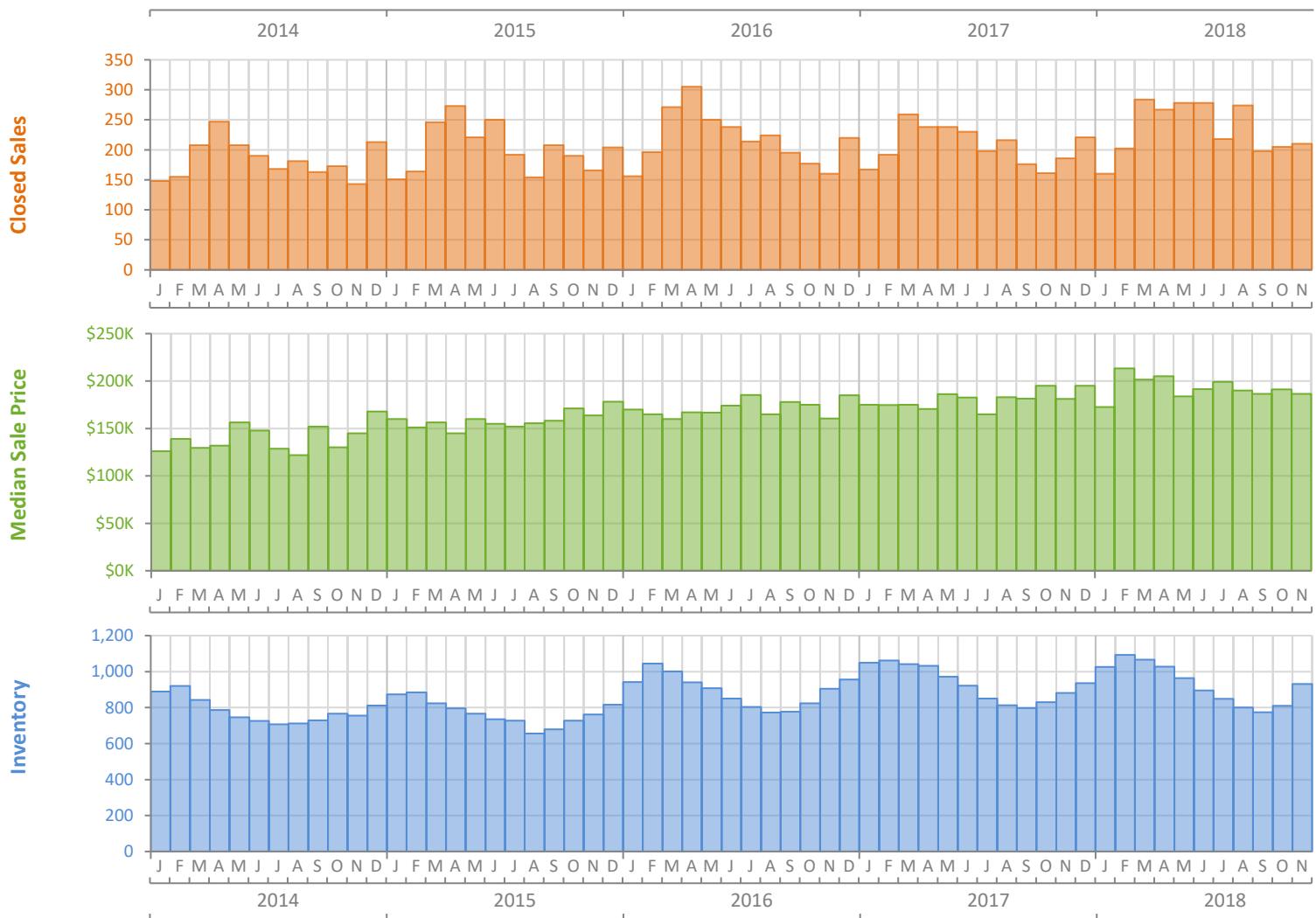
Manatee County



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| | November 2018 | November 2017 | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales | 210 | 186 | 12.9% |
| Paid in Cash | 109 | 106 | 2.8% |
| Median Sale Price | \$186,500 | \$181,250 | 2.9% |
| Average Sale Price | \$225,619 | \$222,561 | 1.4% |
| Dollar Volume | \$47.4 Million | \$41.4 Million | 14.5% |
| Med. Pct. of Orig. List Price Received | 95.0% | 95.3% | -0.3% |
| Median Time to Contract | 46 Days | 59 Days | -22.0% |
| Median Time to Sale | 92 Days | 95 Days | -3.2% |
| New Pending Sales | 155 | 226 | -31.4% |
| New Listings | 304 | 307 | -1.0% |
| Pending Inventory | 214 | 304 | -29.6% |
| Inventory (Active Listings) | 931 | 882 | 5.6% |
| Months Supply of Inventory | 4.0 | 4.3 | -7.0% |



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|-----------------|-------------------|---------------|---------------|-------------------------------|
| Traditional | Closed Sales | 204 | 179 | 14.0% |
| | Median Sale Price | \$188,375 | \$185,000 | 1.8% |
| Foreclosure/REO | Closed Sales | 6 | 7 | -14.3% |
| | Median Sale Price | \$109,500 | \$84,000 | 30.4% |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

2014 2015 2016 2017 2018

■ Traditional ■ Foreclosure/REO ■ Short Sale

