

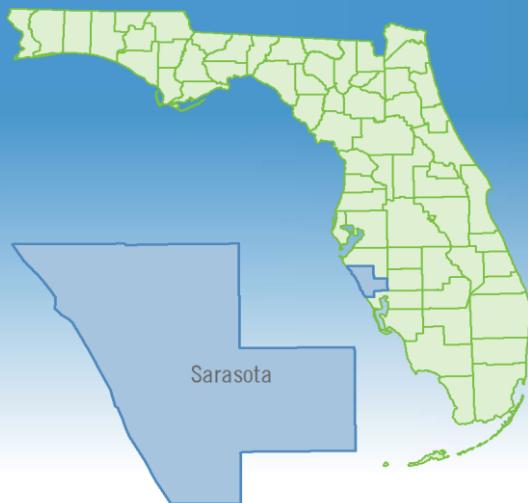
Monthly Market Summary - October 2019

Townhouses and Condos

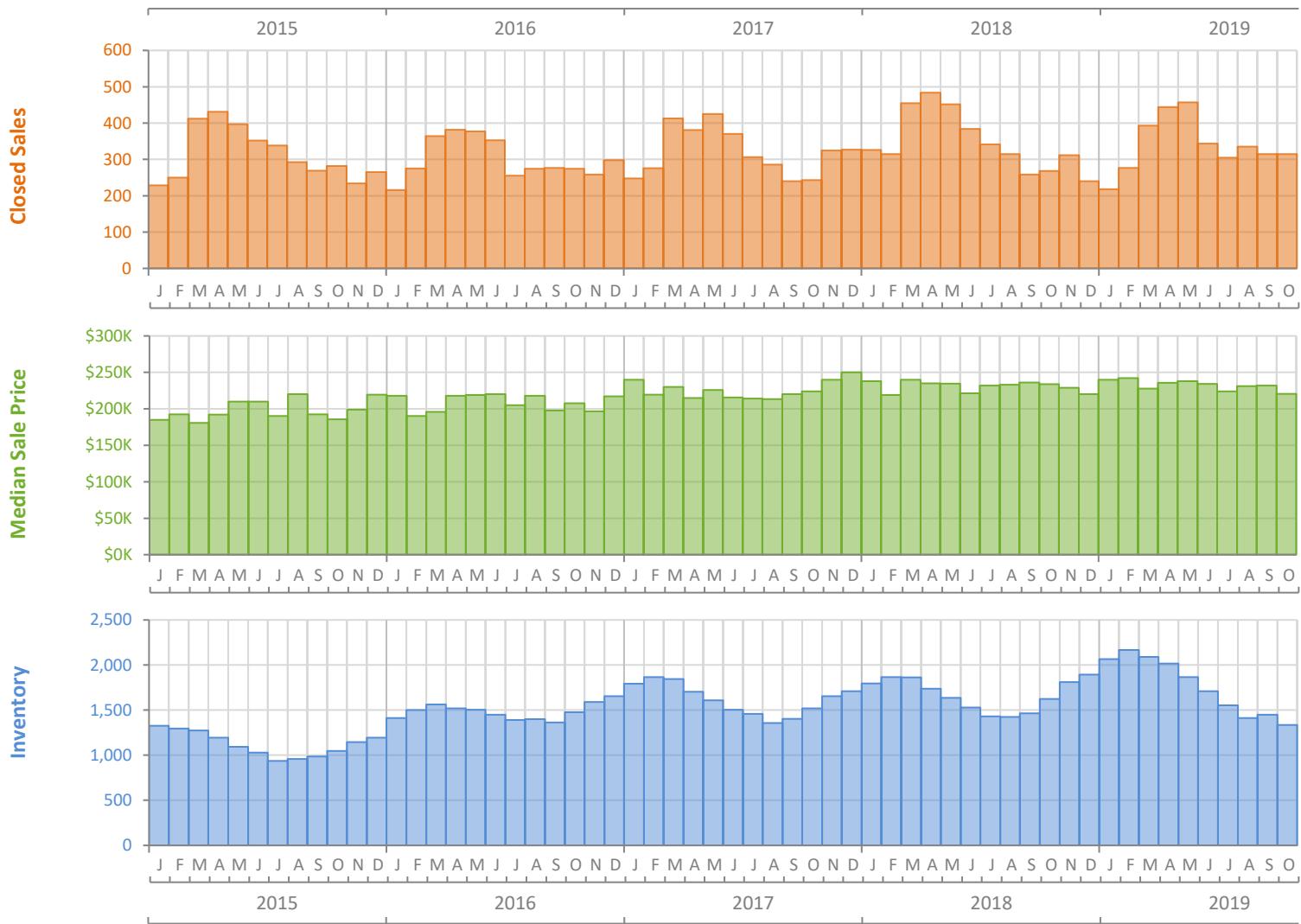
Sarasota County



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	October 2019	October 2018	Percent Change Year-over-Year
Closed Sales	315	268	17.5%
Paid in Cash	150	162	-7.4%
Median Sale Price	\$220,352	\$233,745	-5.7%
Average Sale Price	\$297,501	\$300,172	-0.9%
Dollar Volume	\$93.7 Million	\$80.4 Million	16.5%
Med. Pct. of Orig. List Price Received	95.0%	95.7%	-0.7%
Median Time to Contract	64 Days	47 Days	36.2%
Median Time to Sale	107 Days	101 Days	5.9%
New Pending Sales	318	301	5.6%
New Listings	424	492	-13.8%
Pending Inventory	517	481	7.5%
Inventory (Active Listings)	1,337	1,624	-17.7%
Months Supply of Inventory	4.1	4.6	-10.9%



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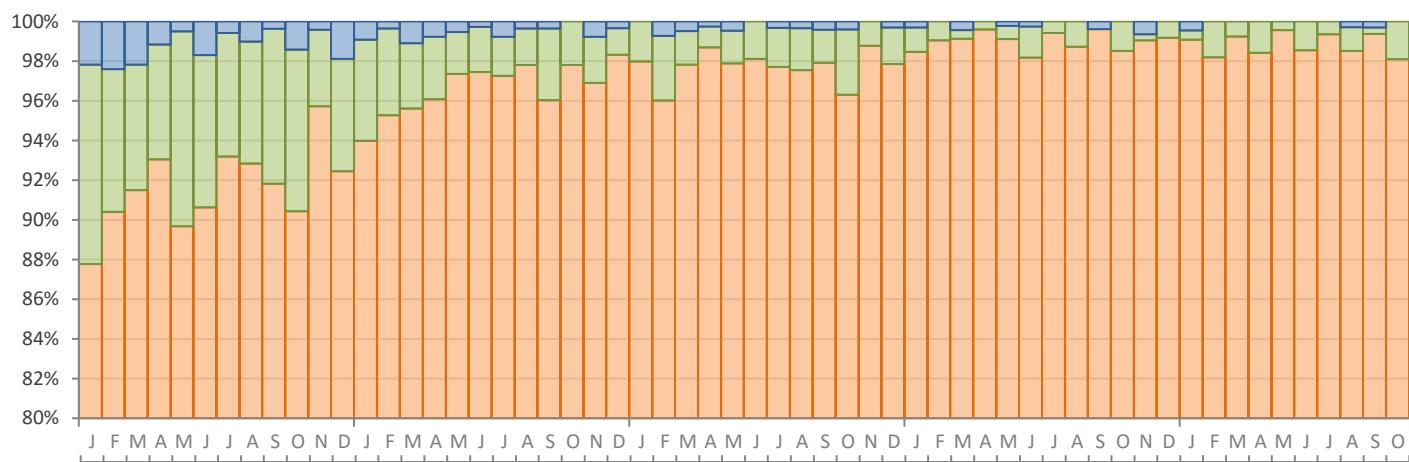


		October 2019	October 2018	Percent Change Year-over-Year
Traditional	Closed Sales	309	264	17.0%
	Median Sale Price	\$222,600	\$234,995	-5.3%
Foreclosure/REO	Closed Sales	6	4	50.0%
	Median Sale Price	\$153,100	\$113,750	34.6%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2015 2016 2017 2018 2019

■ Traditional ■ Foreclosure/REO ■ Short Sale

Closed Sales



Median Sale Price

