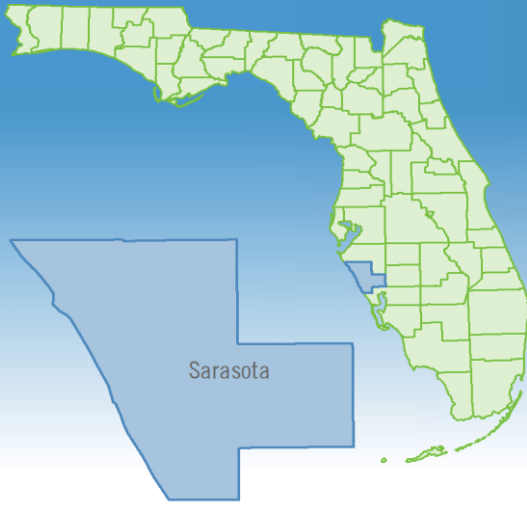


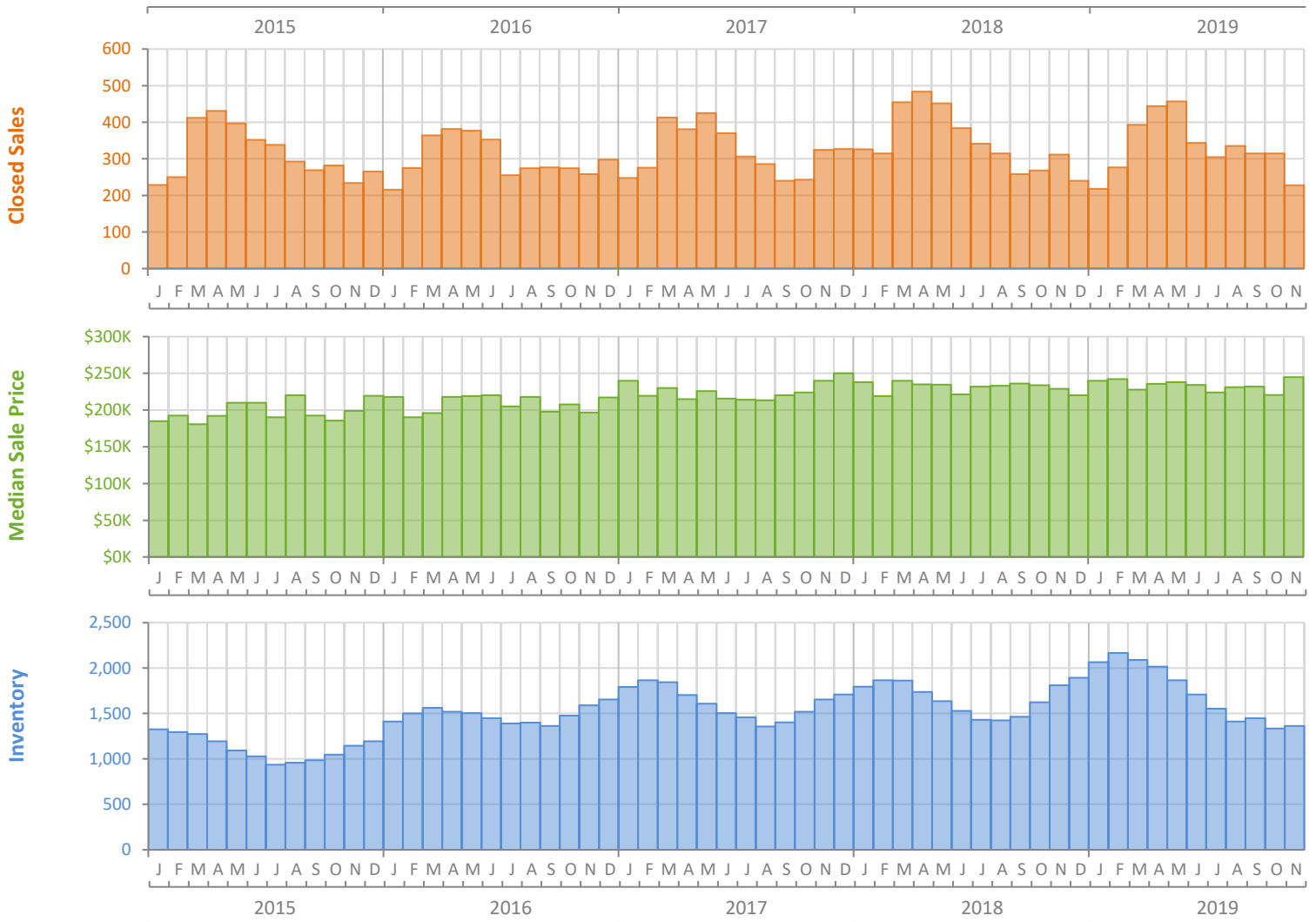
Monthly Market Summary - November 2019

Townhouses and Condos

Sarasota County



	November 2019	November 2018	Percent Change Year-over-Year
Closed Sales	228	312	-26.9%
Paid in Cash	140	189	-25.9%
Median Sale Price	\$244,745	\$229,000	6.9%
Average Sale Price	\$392,575	\$348,220	12.7%
Dollar Volume	\$89.5 Million	\$108.6 Million	-17.6%
Med. Pct. of Orig. List Price Received	95.3%	95.6%	-0.3%
Median Time to Contract	46 Days	49 Days	-6.1%
Median Time to Sale	93 Days	99 Days	-6.1%
New Pending Sales	290	277	4.7%
New Listings	413	508	-18.7%
Pending Inventory	511	433	18.0%
Inventory (Active Listings)	1,362	1,811	-24.8%
Months Supply of Inventory	4.2	5.1	-17.6%



Monthly Distressed Market - November 2019

Townhouses and Condos

Sarasota County



		November 2019	November 2018	Percent Change Year-over-Year
Traditional	Closed Sales	224	309	-27.5%
	Median Sale Price	\$244,990	\$232,000	5.6%
Foreclosure/REO	Closed Sales	4	1	300.0%
	Median Sale Price	\$163,750	\$216,000	-24.2%
Short Sale	Closed Sales	0	2	-100.0%
	Median Sale Price	(No Sales)	\$116,500	N/A

