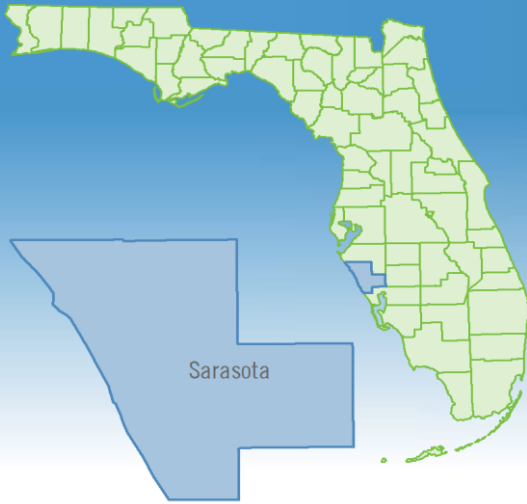


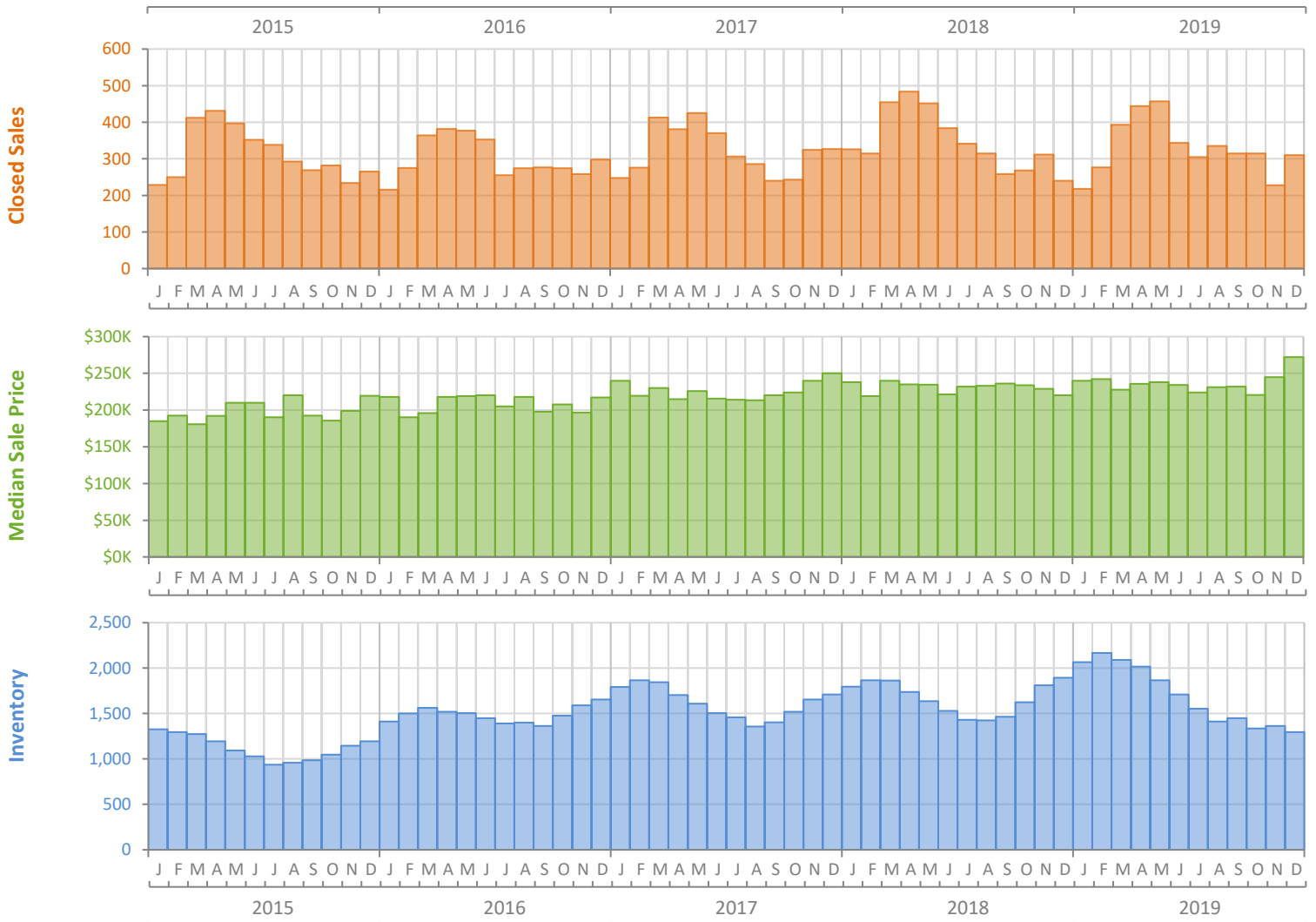
Monthly Market Summary - December 2019

Townhouses and Condos

Sarasota County



	December 2019	December 2018	Percent Change Year-over-Year
Closed Sales	310	240	29.2%
Paid in Cash	191	149	28.2%
Median Sale Price	\$271,945	\$220,000	23.6%
Average Sale Price	\$459,185	\$311,284	47.5%
Dollar Volume	\$142.3 Million	\$74.7 Million	90.5%
Med. Pct. of Orig. List Price Received	96.0%	94.3%	1.8%
Median Time to Contract	42 Days	48 Days	-12.5%
Median Time to Sale	84 Days	81 Days	3.7%
New Pending Sales	250	195	28.2%
New Listings	286	357	-19.9%
Pending Inventory	427	373	14.5%
Inventory (Active Listings)	1,296	1,893	-31.5%
Months Supply of Inventory	3.9	5.5	-29.1%



Monthly Distressed Market - December 2019

Townhouses and Condos

Sarasota County



		December 2019	December 2018	Percent Change Year-over-Year
Traditional	Closed Sales	307	238	29.0%
	Median Sale Price	\$276,000	\$220,000	25.5%
Foreclosure/REO	Closed Sales	2	2	0.0%
	Median Sale Price	\$181,375	\$155,750	16.5%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$70,000	(No Sales)	N/A

