

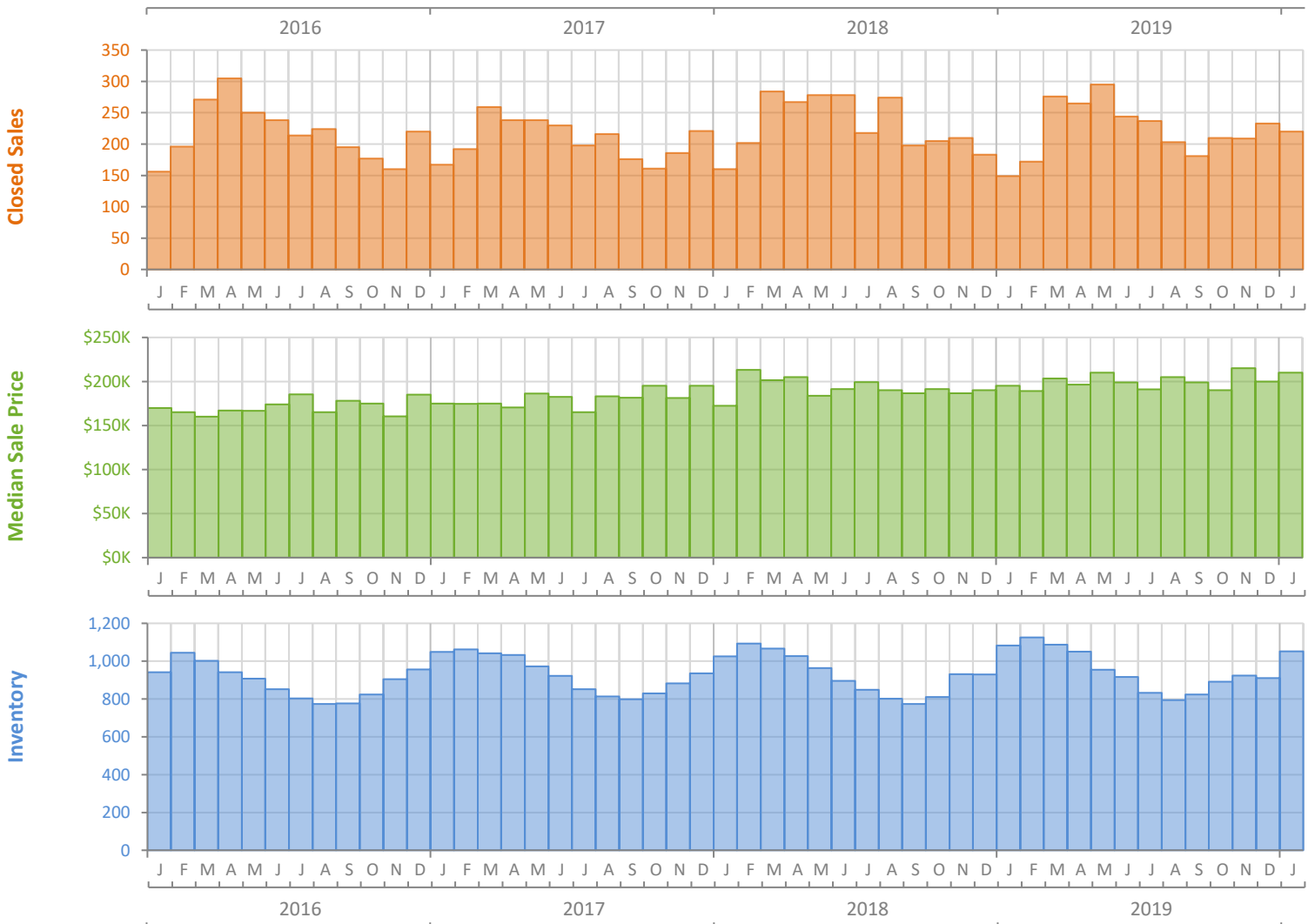
Monthly Market Summary - January 2020

Townhouses and Condos

Manatee County



| | January 2020 | January 2019 | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales | 220 | 149 | 47.7% |
| Paid in Cash | 106 | 95 | 11.6% |
| Median Sale Price | \$210,000 | \$195,000 | 7.7% |
| Average Sale Price | \$236,867 | \$241,191 | -1.8% |
| Dollar Volume | \$52.1 Million | \$35.9 Million | 45.0% |
| Med. Pct. of Orig. List Price Received | 95.1% | 94.4% | 0.7% |
| Median Time to Contract | 50 Days | 57 Days | -12.3% |
| Median Time to Sale | 93 Days | 94 Days | -1.1% |
| New Pending Sales | 278 | 238 | 16.8% |
| New Listings | 461 | 422 | 9.2% |
| Pending Inventory | 317 | 266 | 19.2% |
| Inventory (Active Listings) | 1,052 | 1,082 | -2.8% |
| Months Supply of Inventory | 4.7 | 4.7 | 0.0% |



Monthly Distressed Market - January 2020

Townhouses and Condos

Manatee County



| | | January 2020 | January 2019 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|-------------------------------|
| Traditional | Closed Sales | 215 | 144 | 49.3% |
| | Median Sale Price | \$210,000 | \$195,500 | 7.4% |
| Foreclosure/REO | Closed Sales | 4 | 4 | 0.0% |
| | Median Sale Price | \$106,500 | \$150,450 | -29.2% |
| Short Sale | Closed Sales | 1 | 1 | 0.0% |
| | Median Sale Price | \$183,000 | \$275,000 | -33.5% |

