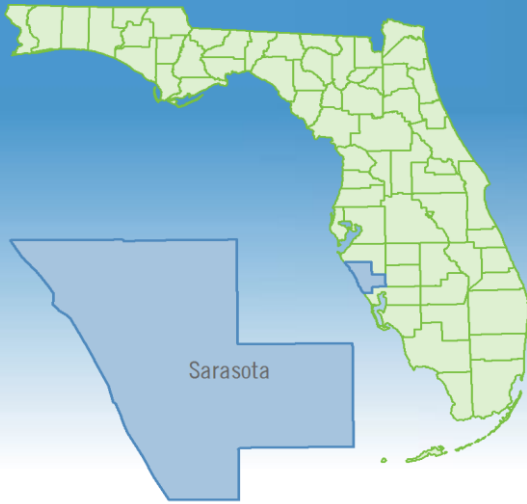


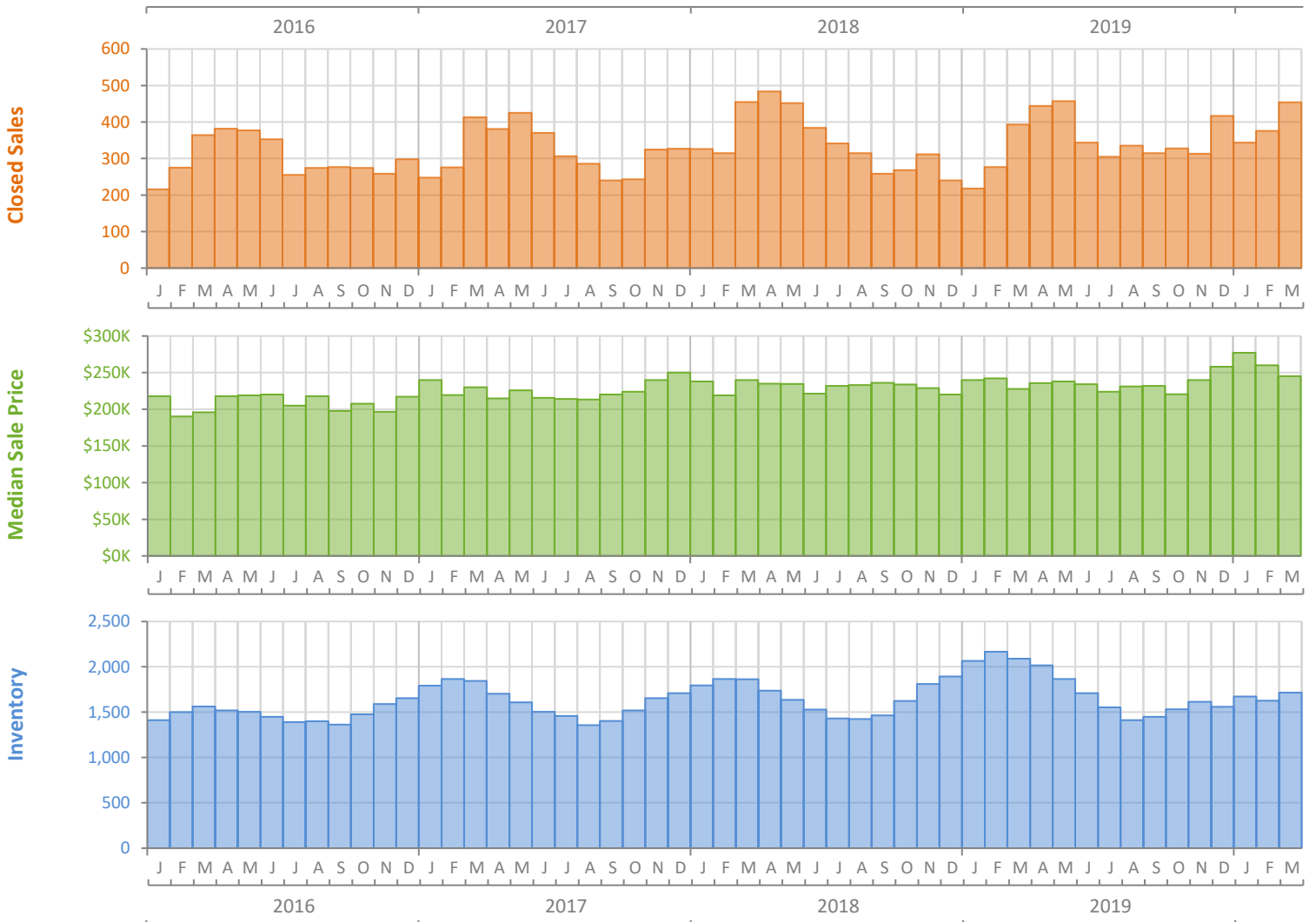
Monthly Market Summary - March 2020

Townhouses and Condos

Sarasota County



	March 2020	March 2019	Percent Change Year-over-Year
Closed Sales	454	393	15.5%
Paid in Cash	263	254	3.5%
Median Sale Price	\$245,000	\$227,825	7.5%
Average Sale Price	\$376,162	\$324,695	15.9%
Dollar Volume	\$170.8 Million	\$127.6 Million	33.8%
Med. Pct. of Orig. List Price Received	95.6%	94.6%	1.1%
Median Time to Contract	48 Days	52 Days	-7.7%
Median Time to Sale	94 Days	90 Days	4.4%
New Pending Sales	270	482	-44.0%
New Listings	473	478	-1.0%
Pending Inventory	591	721	-18.0%
Inventory (Active Listings)	1,716	2,089	-17.9%
Months Supply of Inventory	4.6	6.4	-28.1%



Monthly Distressed Market - March 2020

Townhouses and Condos

Sarasota County



		March 2020	March 2019	Percent Change Year-over-Year
Traditional	Closed Sales	451	390	15.6%
	Median Sale Price	\$245,000	\$227,663	7.6%
Foreclosure/REO	Closed Sales	2	3	-33.3%
	Median Sale Price	\$458,120	\$322,000	42.3%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$220,000	(No Sales)	N/A

