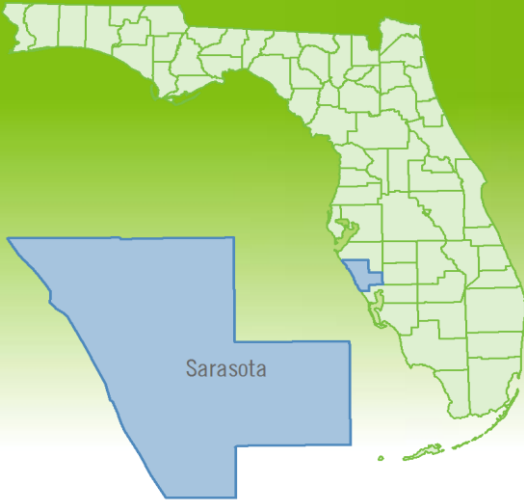


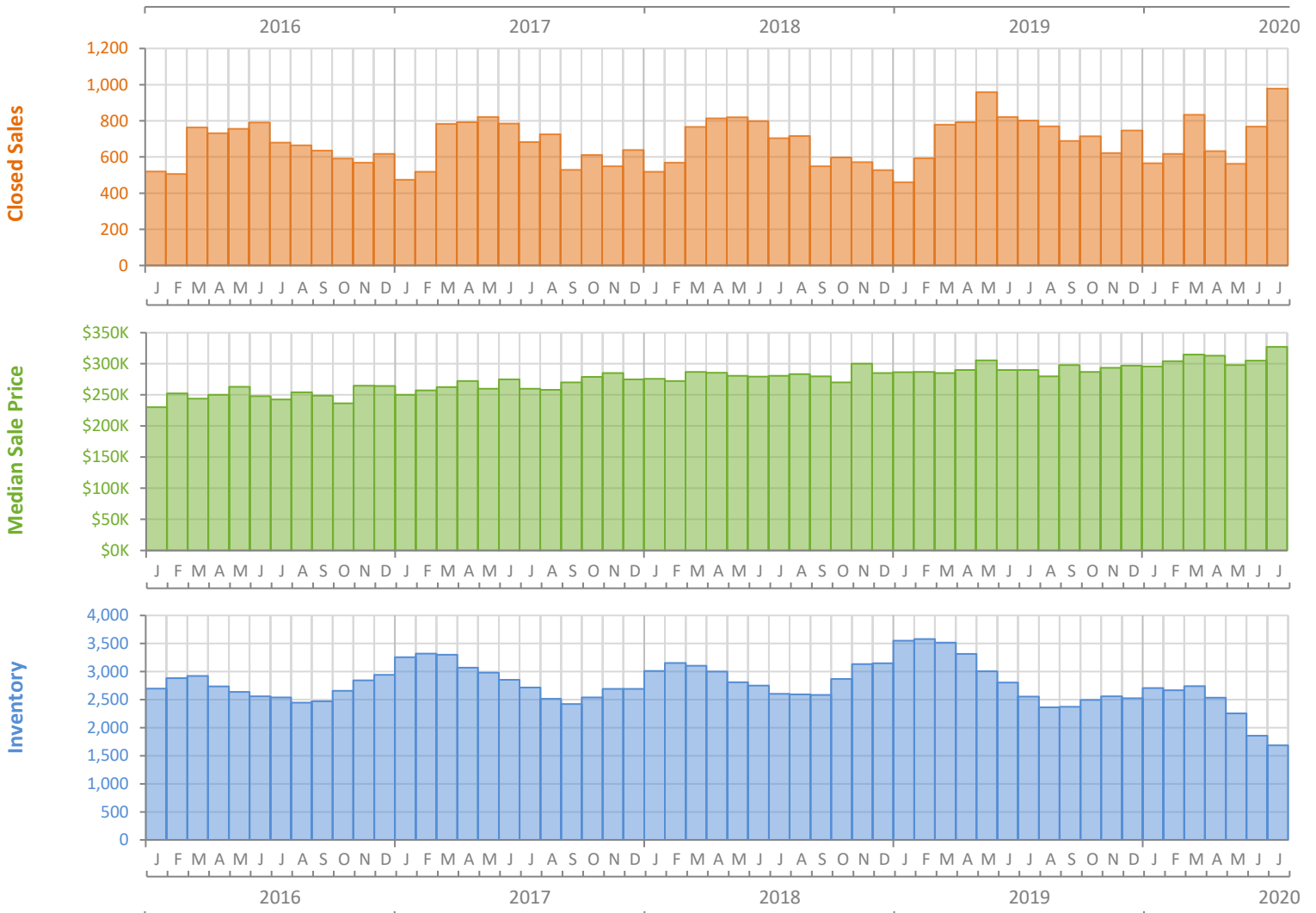
Monthly Market Summary - July 2020

Single Family Homes

Sarasota County



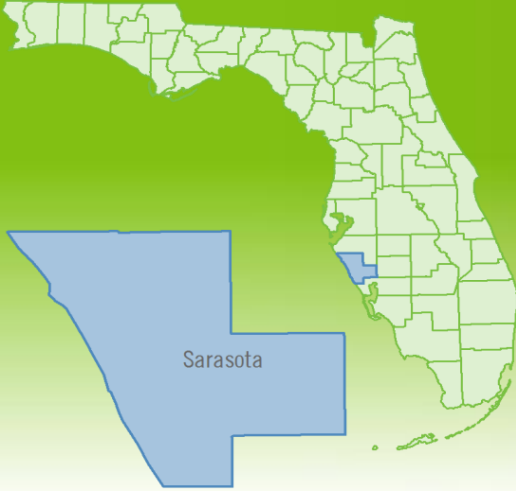
| | July 2020 | July 2019 | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales | 978 | 802 | 21.9% |
| Paid in Cash | 292 | 249 | 17.3% |
| Median Sale Price | \$327,250 | \$290,000 | 12.8% |
| Average Sale Price | \$444,431 | \$386,220 | 15.1% |
| Dollar Volume | \$434.7 Million | \$309.7 Million | 40.3% |
| Med. Pct. of Orig. List Price Received | 96.3% | 95.5% | 0.8% |
| Median Time to Contract | 41 Days | 58 Days | -29.3% |
| Median Time to Sale | 90 Days | 105 Days | -14.3% |
| New Pending Sales | 979 | 736 | 33.0% |
| New Listings | 907 | 763 | 18.9% |
| Pending Inventory | 1,355 | 998 | 35.8% |
| Inventory (Active Listings) | 1,687 | 2,555 | -34.0% |
| Months Supply of Inventory | 2.4 | 3.8 | -36.8% |



Monthly Distressed Market - July 2020

Single Family Homes

Sarasota County



| | | July 2020 | July 2019 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|-------------------------------|
| Traditional | Closed Sales | 953 | 780 | 22.2% |
| | Median Sale Price | \$330,000 | \$291,925 | 13.0% |
| Foreclosure/REO | Closed Sales | 17 | 20 | -15.0% |
| | Median Sale Price | \$199,500 | \$233,500 | -14.6% |
| Short Sale | Closed Sales | 8 | 2 | 300.0% |
| | Median Sale Price | \$193,500 | \$153,000 | 26.5% |

