

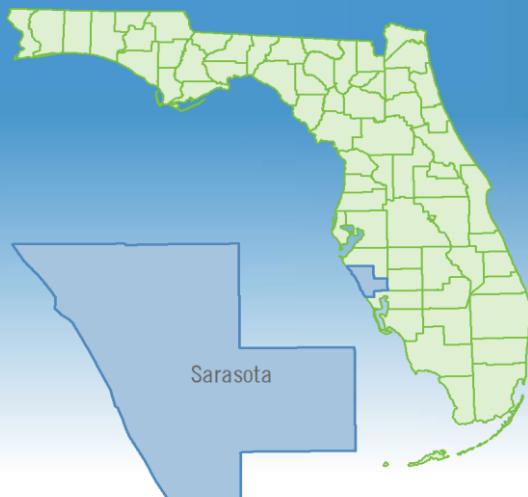
Monthly Market Summary - March 2021

Townhouses and Condos

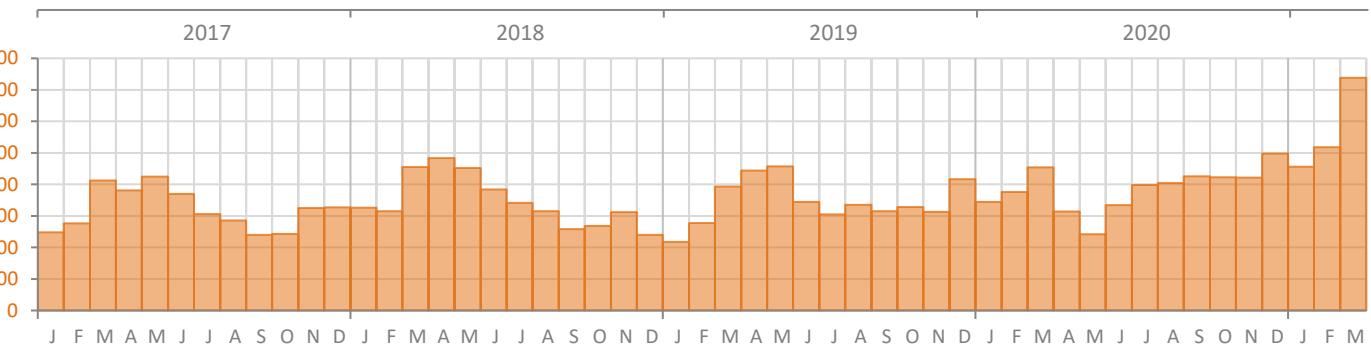
Sarasota County



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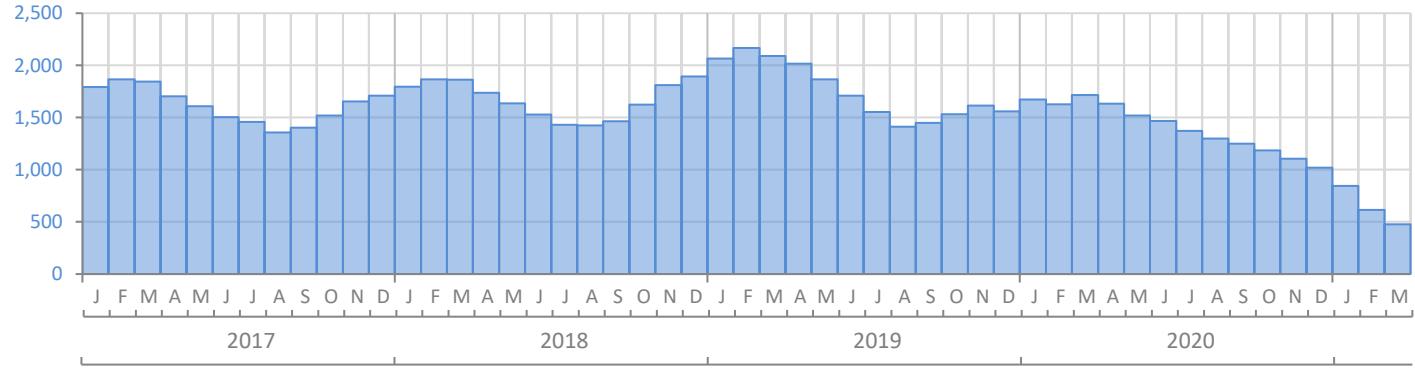
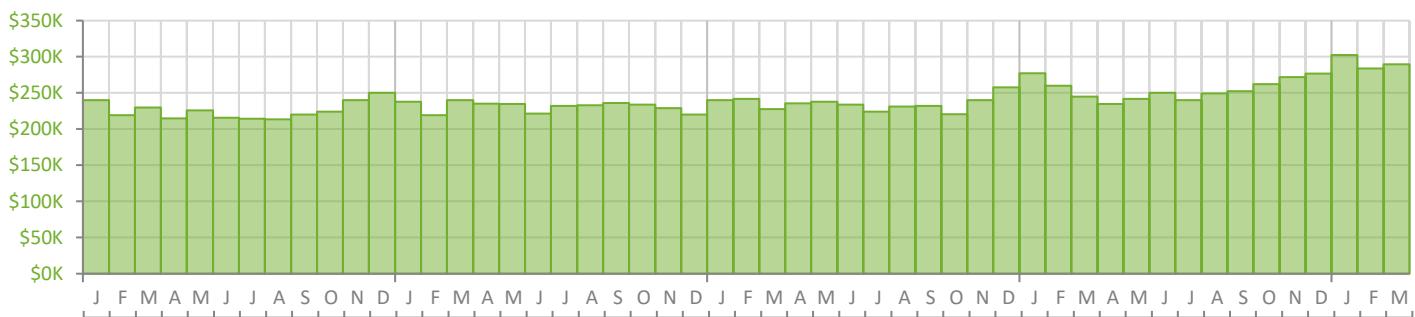
	March 2021	March 2020	Percent Change Year-over-Year
Closed Sales	738	454	62.6%
Paid in Cash	425	263	61.6%
Median Sale Price	\$289,750	\$245,000	18.3%
Average Sale Price	\$580,688	\$376,162	54.4%
Dollar Volume	\$428.5 Million	\$170.8 Million	150.9%
Med. Pct. of Orig. List Price Received	97.8%	95.6%	2.3%
Median Time to Contract	21 Days	48 Days	-56.3%
Median Time to Sale	66 Days	94 Days	-29.8%
New Pending Sales	678	270	151.1%
New Listings	563	473	19.0%
Pending Inventory	1,106	591	87.1%
Inventory (Active Listings)	477	1,716	-72.2%
Months Supply of Inventory	1.1	4.6	-76.1%



Closed Sales

Median Sale Price

Inventory



Monthly Distressed Market - March 2021

Townhouses and Condos

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		March 2021	March 2020	Percent Change Year-over-Year
Traditional	Closed Sales	735	451	63.0%
	Median Sale Price	\$290,000	\$245,000	18.4%
Foreclosure/REO	Closed Sales	2	2	0.0%
	Median Sale Price	\$139,250	\$458,120	-69.6%
Short Sale	Closed Sales	1	1	0.0%
	Median Sale Price	\$142,500	\$220,000	-35.2%

2017 2018 2019 2020

■ Traditional ■ Foreclosure/REO ■ Short Sale

