

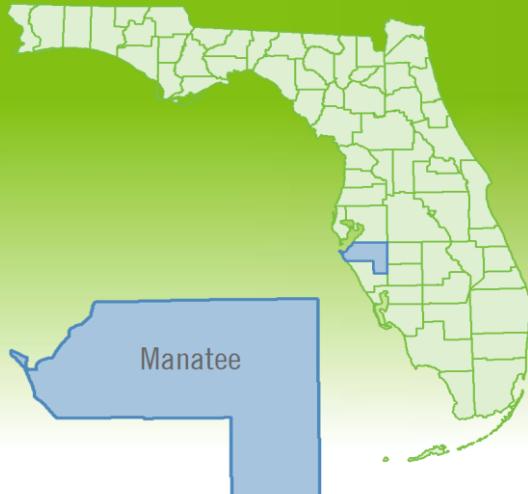
# Monthly Market Summary - December 2021

## Single-Family Homes

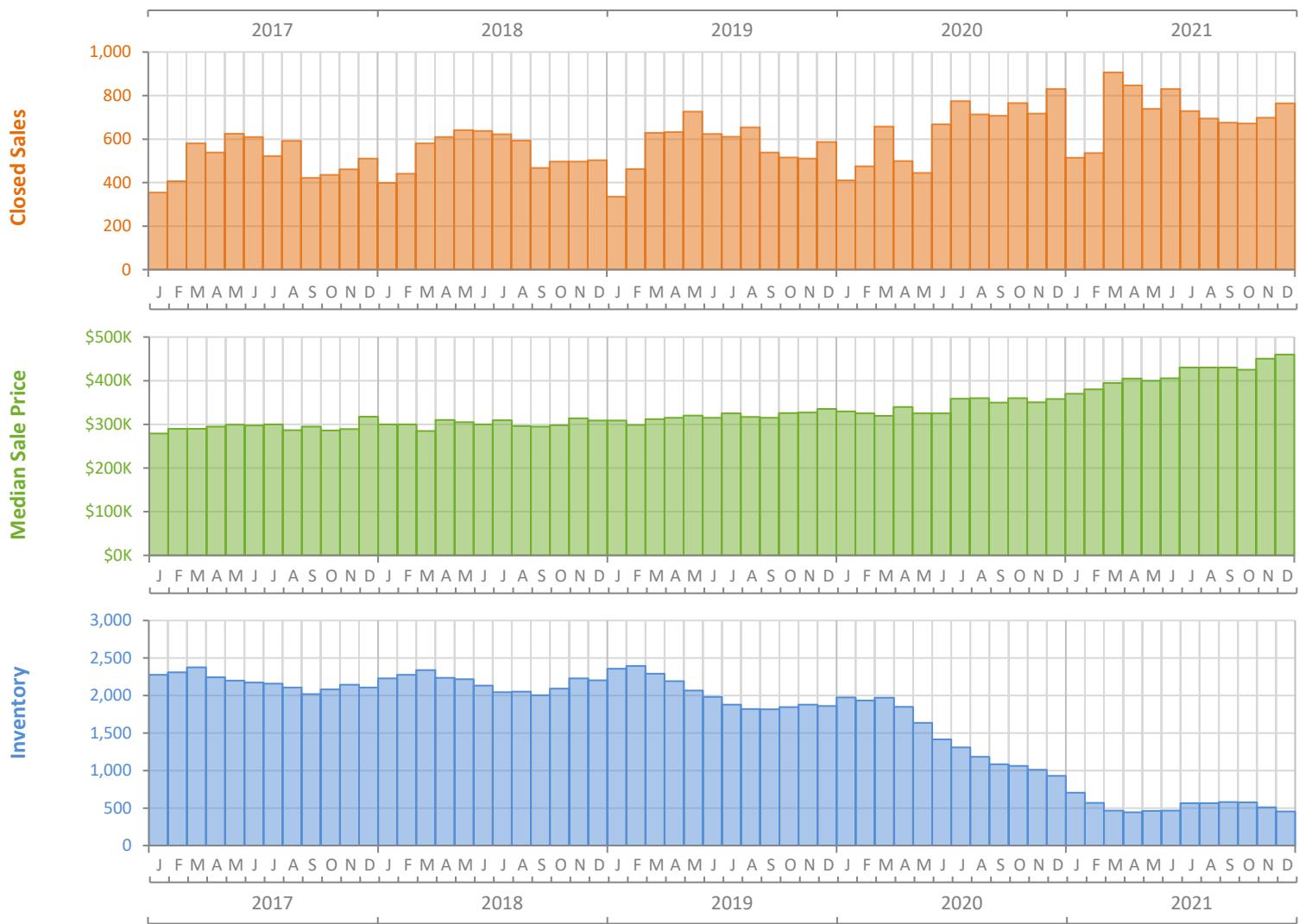
### Manatee County



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|  | December 2021   | December 2020   | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales                           | 764             | 831             | -8.1%                         |
| Paid in Cash                           | 255             | 232             | 9.9%                          |
| Median Sale Price                      | \$460,000       | \$357,900       | 28.5%                         |
| Average Sale Price                     | \$614,066       | \$496,984       | 23.6%                         |
| Dollar Volume                          | \$469.1 Million | \$413.0 Million | 13.6%                         |
| Med. Pct. of Orig. List Price Received | 100.0%          | 98.5%           | 1.5%                          |
| Median Time to Contract                | 6 Days          | 15 Days         | -60.0%                        |
| Median Time to Sale                    | 47 Days         | 60 Days         | -21.7%                        |
| New Pending Sales                      | 505             | 578             | -12.6%                        |
| New Listings                           | 574             | 590             | -2.7%                         |
| Pending Inventory                      | 779             | 797             | -2.3%                         |
| Inventory (Active Listings)            | 456             | 929             | -50.9%                        |
| Months Supply of Inventory             | 0.6             | 1.5             | -60.0%                        |



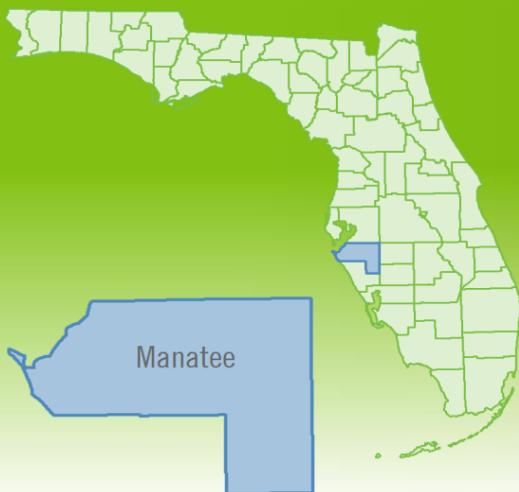
# Monthly Distressed Market - December 2021

## Single-Family Homes

### Manatee County



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|                 |                   | December 2021 | December 2020 | Percent Change Year-over-Year |
|-----------------|-------------------|---------------|---------------|-------------------------------|
| Traditional     | Closed Sales      | 761           | 824           | -7.6%                         |
|                 | Median Sale Price | \$460,000     | \$358,250     | 28.4%                         |
| Foreclosure/REO | Closed Sales      | 1             | 5             | -80.0%                        |
|                 | Median Sale Price | \$500,000     | \$279,000     | 79.2%                         |
| Short Sale      | Closed Sales      | 2             | 2             | 0.0%                          |
|                 | Median Sale Price | \$256,375     | \$394,000     | -34.9%                        |

