

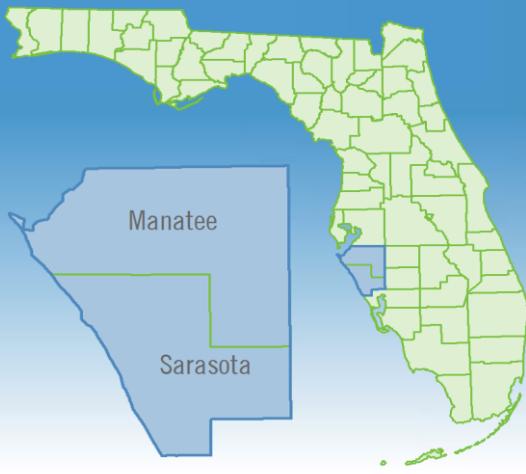
# Monthly Market Summary - January 2022

## Townhouses and Condos

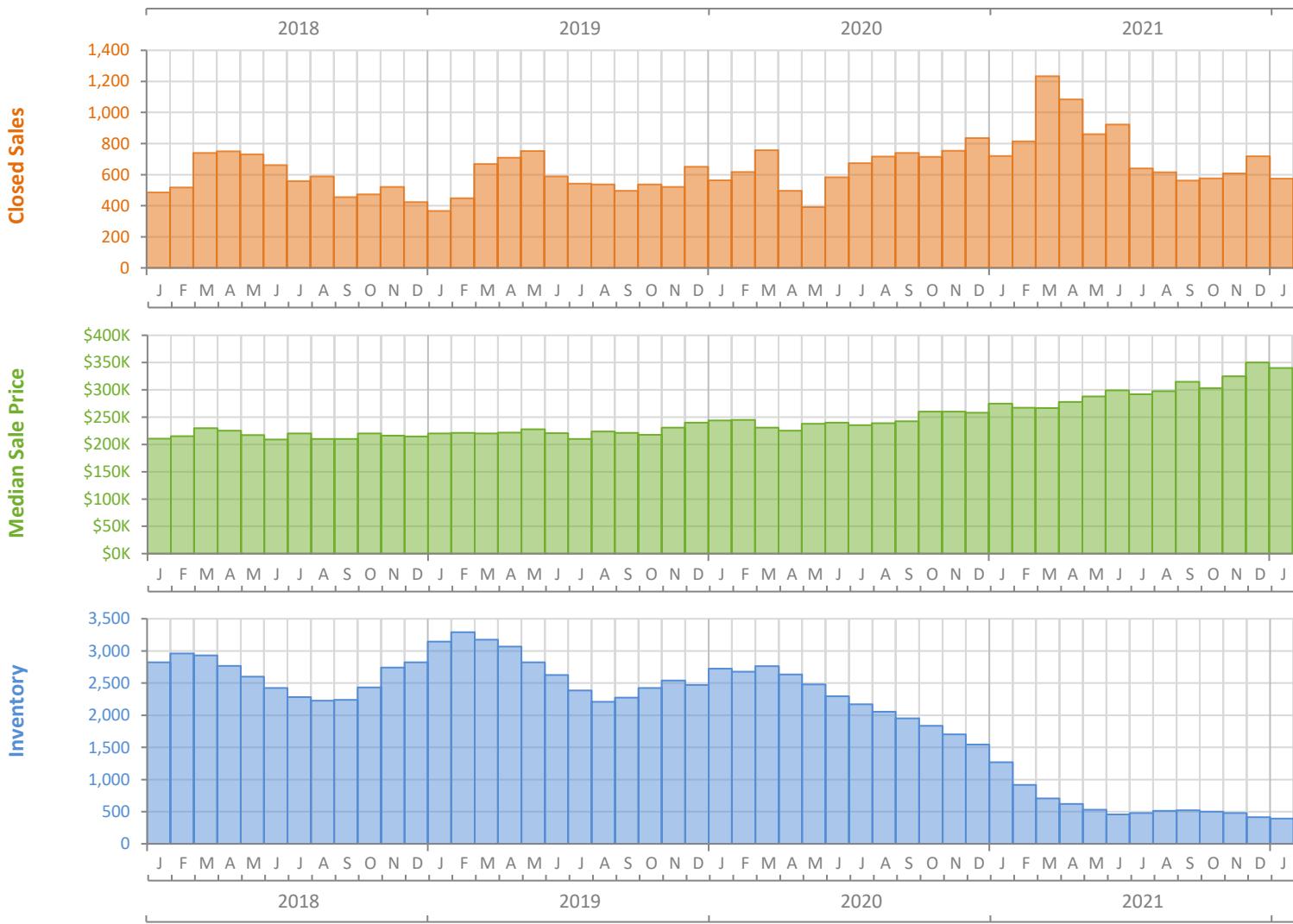
### North Port-Sarasota-Bradenton MSA



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|  | January 2022    | January 2021    | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales                           | 574             | 721             | -20.4%                        |
| Paid in Cash                           | 349             | 400             | -12.8%                        |
| Median Sale Price                      | \$340,000       | \$275,000       | 23.6%                         |
| Average Sale Price                     | \$514,517       | \$444,505       | 15.8%                         |
| Dollar Volume                          | \$295.3 Million | \$320.5 Million | -7.8%                         |
| Med. Pct. of Orig. List Price Received | 100.0%          | 96.9%           | 3.2%                          |
| Median Time to Contract                | 7 Days          | 32 Days         | -78.1%                        |
| Median Time to Sale                    | 48 Days         | 76 Days         | -36.8%                        |
| New Pending Sales                      | 747             | 1,086           | -31.2%                        |
| New Listings                           | 732             | 911             | -19.6%                        |
| Pending Inventory                      | 1,178           | 1,494           | -21.2%                        |
| Inventory (Active Listings)            | 391             | 1,270           | -69.2%                        |
| Months Supply of Inventory             | 0.5             | 1.9             | -73.7%                        |



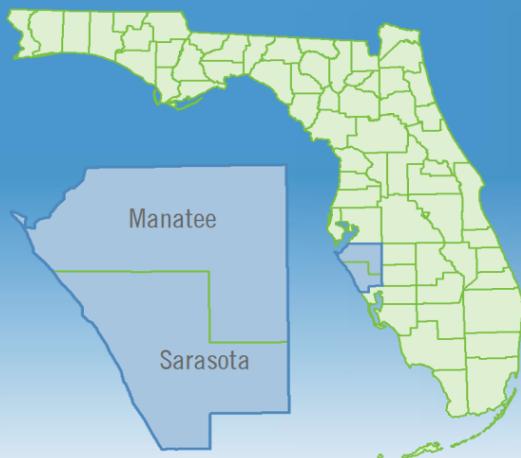
# Monthly Distressed Market - January 2022

## Townhouses and Condos

### North Port-Sarasota-Bradenton MSA



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|                 |                   | January 2022 | January 2021 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|-------------------------------|
| Traditional     | Closed Sales      | 572          | 716          | -20.1%                        |
|                 | Median Sale Price | \$339,995    | \$276,270    | 23.1%                         |
| Foreclosure/REO | Closed Sales      | 2            | 2            | 0.0%                          |
|                 | Median Sale Price | \$577,500    | \$189,500    | 204.7%                        |
| Short Sale      | Closed Sales      | 0            | 3            | -100.0%                       |
|                 | Median Sale Price | (No Sales)   | \$202,000    | N/A                           |

2018 2019 2020 2021

■ Traditional ■ Foreclosure/REO ■ Short Sale

