

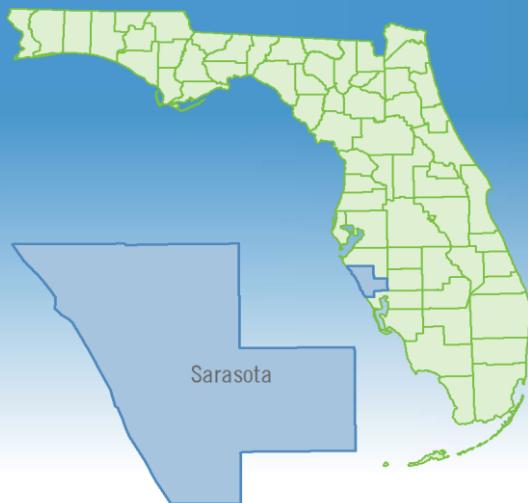
Monthly Market Summary - January 2023

Townhouses and Condos

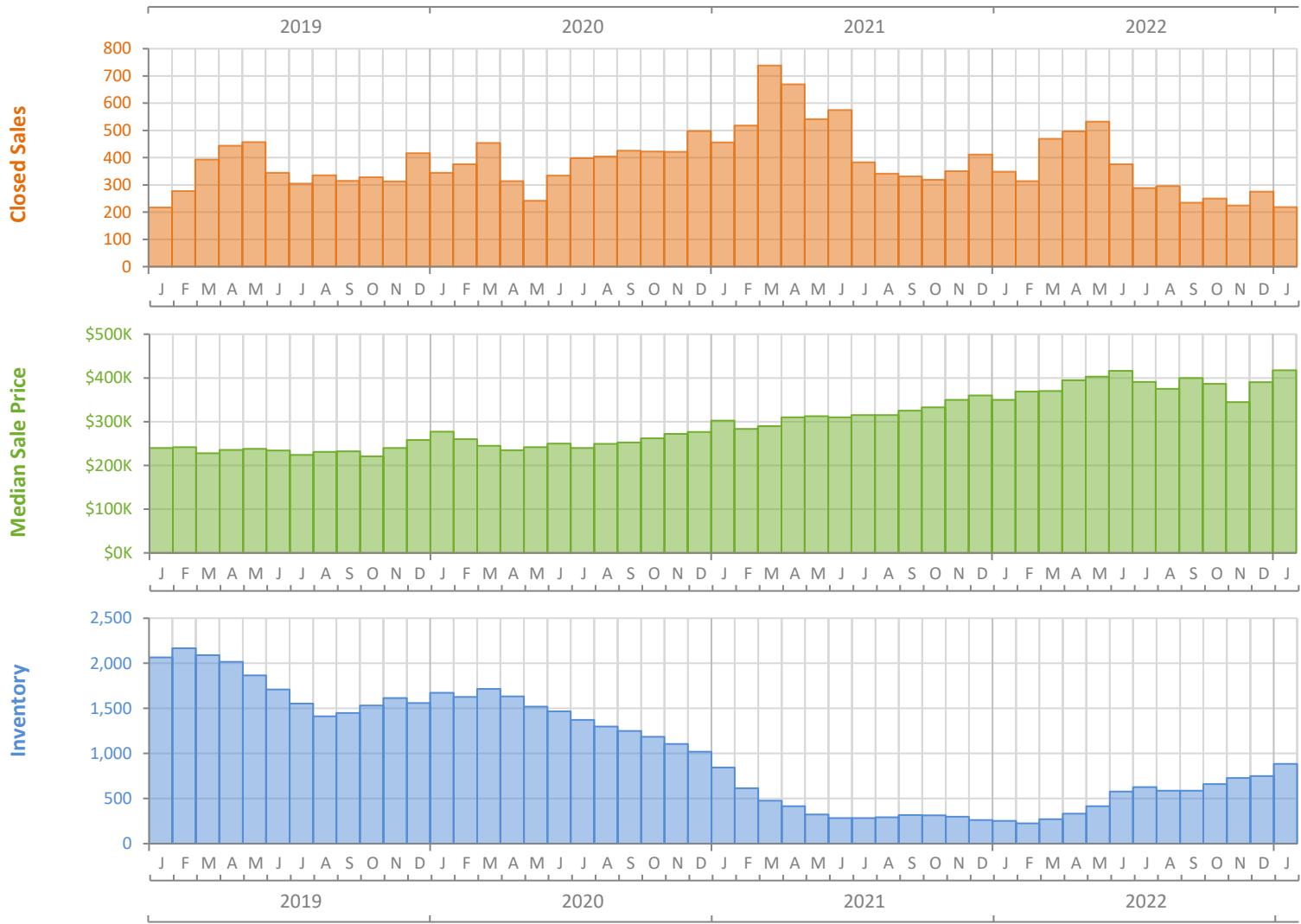
Sarasota County



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	January 2023	January 2022	Percent Change Year-over-Year
Closed Sales	219	349	-37.2%
Paid in Cash	139	222	-37.4%
Median Sale Price	\$417,500	\$350,000	19.3%
Average Sale Price	\$665,366	\$601,593	10.6%
Dollar Volume	\$145.7 Million	\$210.0 Million	-30.6%
Med. Pct. of Orig. List Price Received	97.1%	100.0%	-2.9%
Median Time to Contract	19 Days	7 Days	171.4%
Median Time to Sale	62 Days	48 Days	29.2%
New Pending Sales	354	429	-17.5%
New Listings	551	424	30.0%
Pending Inventory	628	753	-16.6%
Inventory (Active Listings)	886	254	248.8%
Months Supply of Inventory	2.7	0.6	350.0%



Monthly Distressed Market - January 2023

Townhouses and Condos

Sarasota County



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		January 2023	January 2022	Percent Change Year-over-Year
Traditional	Closed Sales	218	348	-37.4%
	Median Sale Price	\$417,750	\$350,000	19.4%
Foreclosure/REO	Closed Sales	1	1	0.0%
	Median Sale Price	\$306,000	\$455,000	-32.7%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

2019 2020 2021 2022

■ Traditional ■ Foreclosure/REO ■ Short Sale

