

Monthly Market Summary - October 2018

Single Family Homes

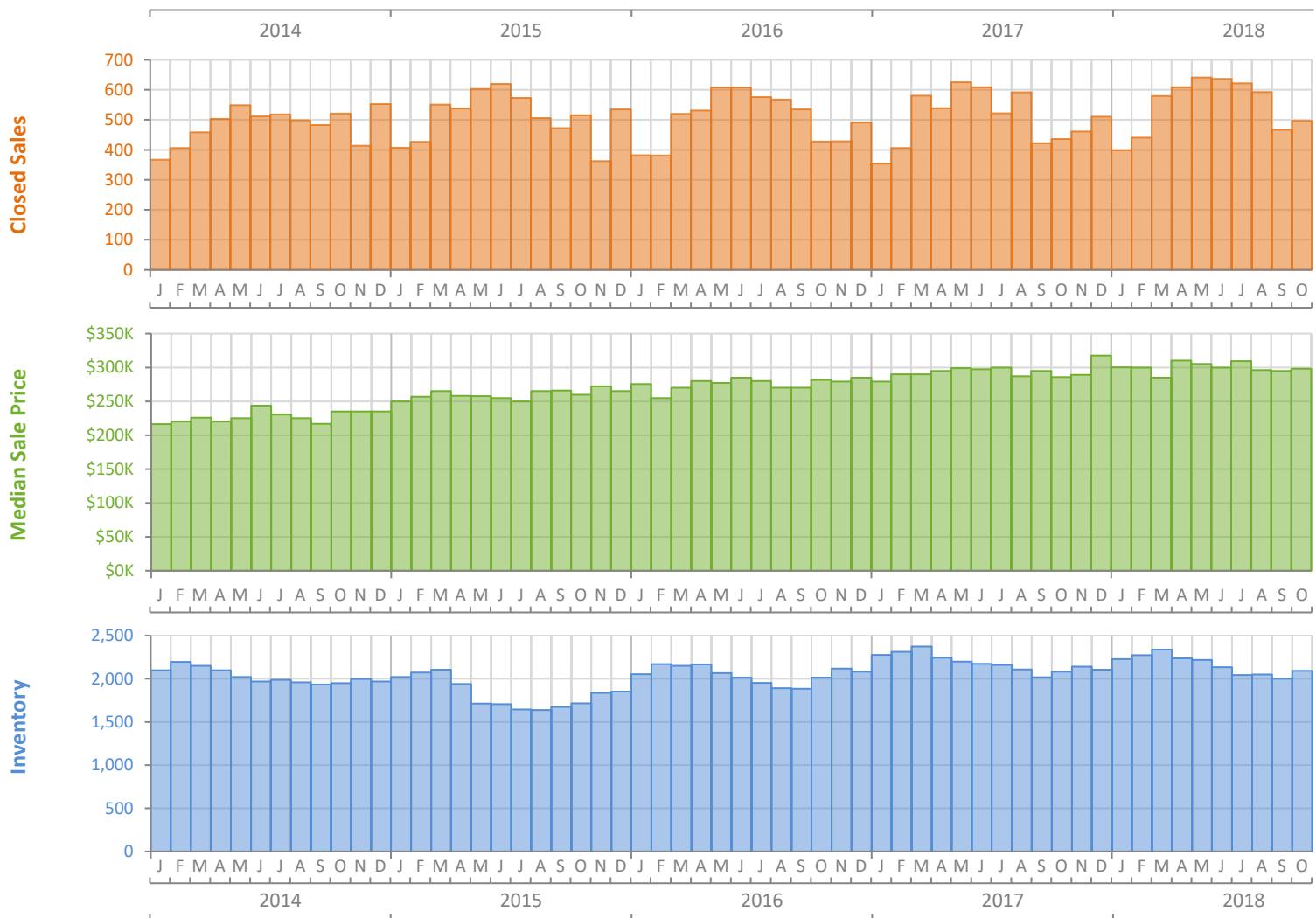
Manatee County



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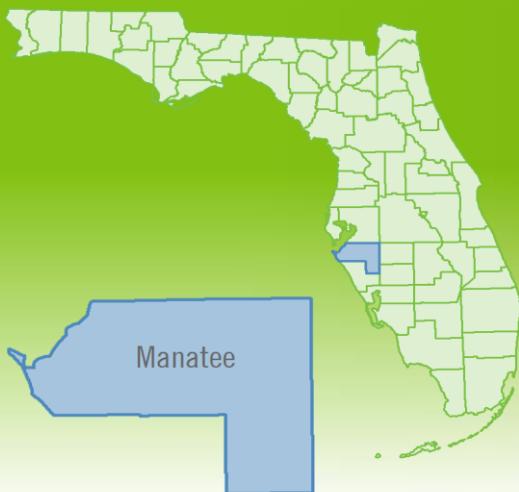
| | October 2018 | October 2017 | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales | 497 | 436 | 14.0% |
| Paid in Cash | 137 | 118 | 16.1% |
| Median Sale Price | \$298,000 | \$285,995 | 4.2% |
| Average Sale Price | \$369,104 | \$377,346 | -2.2% |
| Dollar Volume | \$183.4 Million | \$164.5 Million | 11.5% |
| Med. Pct. of Orig. List Price Received | 95.7% | 95.8% | -0.1% |
| Median Time to Contract | 42 Days | 46 Days | -8.7% |
| Median Time to Sale | 87 Days | 92 Days | -5.4% |
| New Pending Sales | 548 | 533 | 2.8% |
| New Listings | 720 | 685 | 5.1% |
| Pending Inventory | 698 | 678 | 2.9% |
| Inventory (Active Listings) | 2,092 | 2,081 | 0.5% |
| Months Supply of Inventory | 3.9 | 4.2 | -7.1% |



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| | | October 2018 | October 2017 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|-------------------------------|
| Traditional | Closed Sales | 482 | 424 | 13.7% |
| | Median Sale Price | \$299,900 | \$290,000 | 3.4% |
| Foreclosure/REO | Closed Sales | 12 | 11 | 9.1% |
| | Median Sale Price | \$197,450 | \$160,000 | 23.4% |
| Short Sale | Closed Sales | 3 | 1 | 200.0% |
| | Median Sale Price | \$204,000 | \$310,000 | -34.2% |

