

Monthly Market Summary - October 2018

Single Family Homes

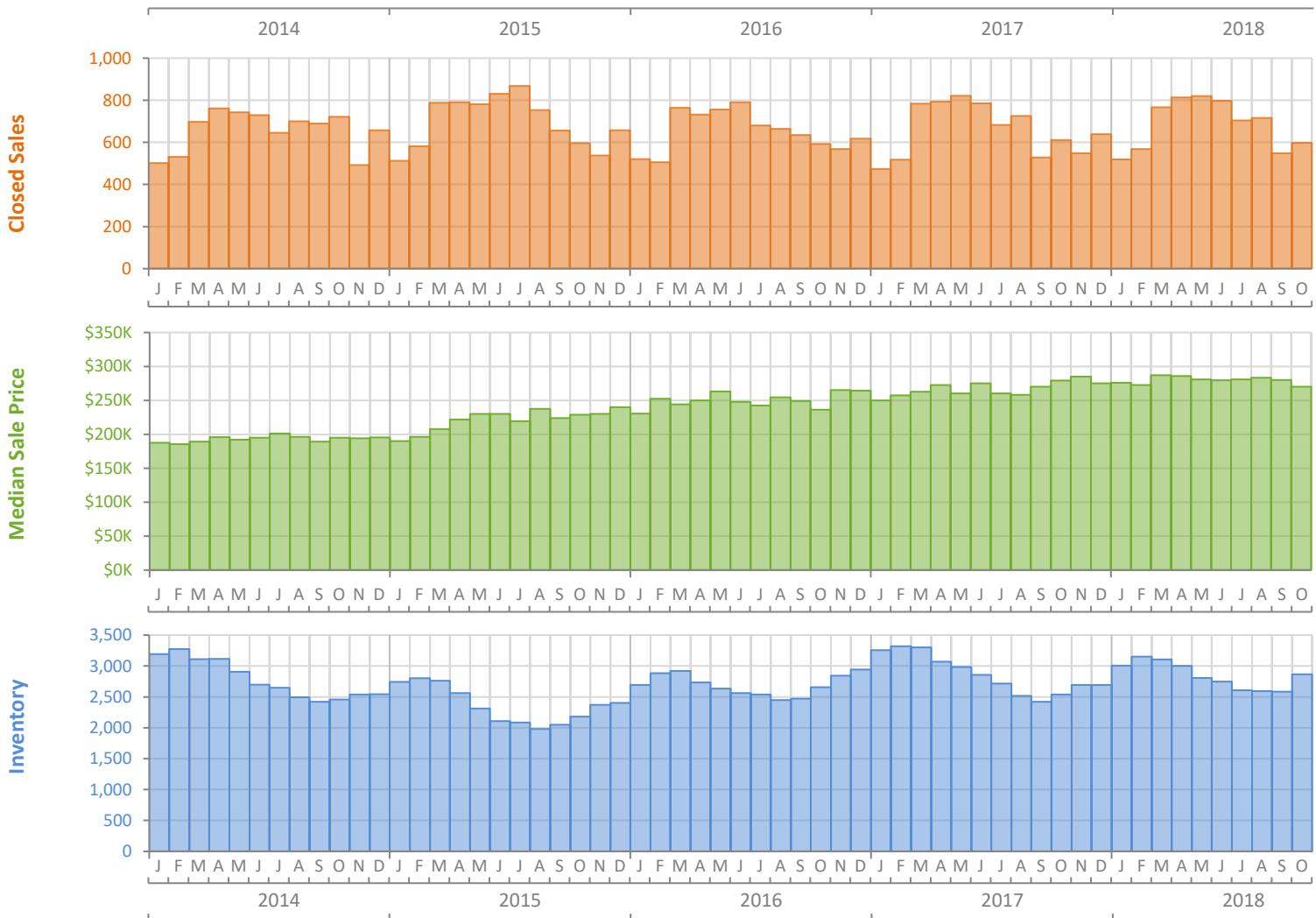
Sarasota County



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| | October 2018 | October 2017 | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales | 598 | 611 | -2.1% |
| Paid in Cash | 237 | 228 | 3.9% |
| Median Sale Price | \$270,000 | \$279,000 | -3.2% |
| Average Sale Price | \$342,247 | \$381,268 | -10.2% |
| Dollar Volume | \$204.7 Million | \$233.0 Million | -12.1% |
| Med. Pct. of Orig. List Price Received | 95.7% | 95.4% | 0.3% |
| Median Time to Contract | 39 Days | 47 Days | -17.0% |
| Median Time to Sale | 84 Days | 95 Days | -11.6% |
| New Pending Sales | 605 | 646 | -6.3% |
| New Listings | 990 | 880 | 12.5% |
| Pending Inventory | 761 | 811 | -6.2% |
| Inventory (Active Listings) | 2,866 | 2,540 | 12.8% |
| Months Supply of Inventory | 4.3 | 3.9 | 10.3% |



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| | | October 2018 | October 2017 | Percent Change Year-over-Year |
|-----------------|-------------------|--------------|--------------|-------------------------------|
| Traditional | Closed Sales | 569 | 579 | -1.7% |
| | Median Sale Price | \$280,000 | \$286,518 | -2.3% |
| Foreclosure/REO | Closed Sales | 25 | 26 | -3.8% |
| | Median Sale Price | \$145,105 | \$174,550 | -16.9% |
| Short Sale | Closed Sales | 4 | 6 | -33.3% |
| | Median Sale Price | \$152,950 | \$181,000 | -15.5% |

