

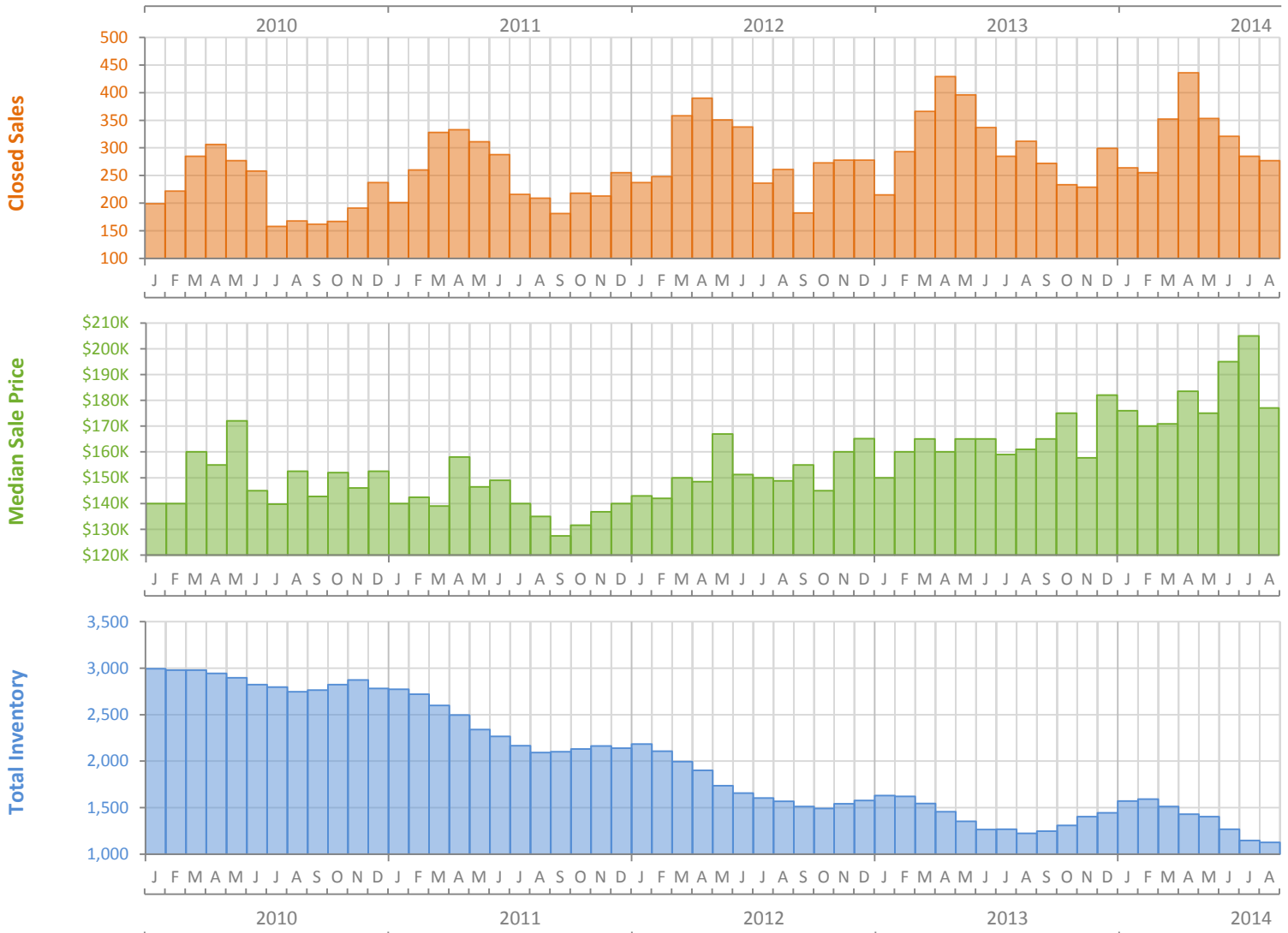
# Monthly Market Summary - August 2014

## Townhouses and Condos

### Sarasota County



|  | August 2014 | August 2013 | Percent Change Year-over-Year |
|--|-------------|-------------|-------------------------------|
| Closed Sales                                 | 277         | 312         | -11.2%                        |
| Cash Sales                                   | 183         | 220         | -16.8%                        |
| New Pending Sales                            | 224         | 261         | -14.2%                        |
| New Listings                                 | 284         | 333         | -14.7%                        |
| Median Sale Price                            | \$177,000   | \$161,000   | 9.9%                          |
| Average Sale Price                           | \$281,240   | \$252,627   | 11.3%                         |
| Median Days on Market                        | 70          | 67          | 4.5%                          |
| Avg. Percent of Original List Price Received | 92.4%       | 92.6%       | -0.2%                         |
| Pending Inventory                            | 330         | 379         | -12.9%                        |
| Inventory (Active Listings)                  | 1,126       | 1,223       | -7.9%                         |
| Months Supply of Inventory                   | 3.8         | 4.0         | -6.2%                         |



# Monthly Distressed Market - August 2014

## Townhouses and Condos

### Sarasota County



|                 |                   | August 2014 | August 2013 | Percent Change Year-over-Year |
|-----------------|-------------------|-------------|-------------|-------------------------------|
| Traditional     | Closed Sales      | 243         | 272         | -10.7%                        |
|                 | Median Sale Price | \$186,000   | \$177,000   | 5.1%                          |
| Foreclosure/REO | Closed Sales      | 27          | 28          | -3.6%                         |
|                 | Median Sale Price | \$135,000   | \$85,450    | 58.0%                         |
| Short Sale      | Closed Sales      | 7           | 12          | -41.7%                        |
|                 | Median Sale Price | \$100,300   | \$117,250   | -14.5%                        |

