

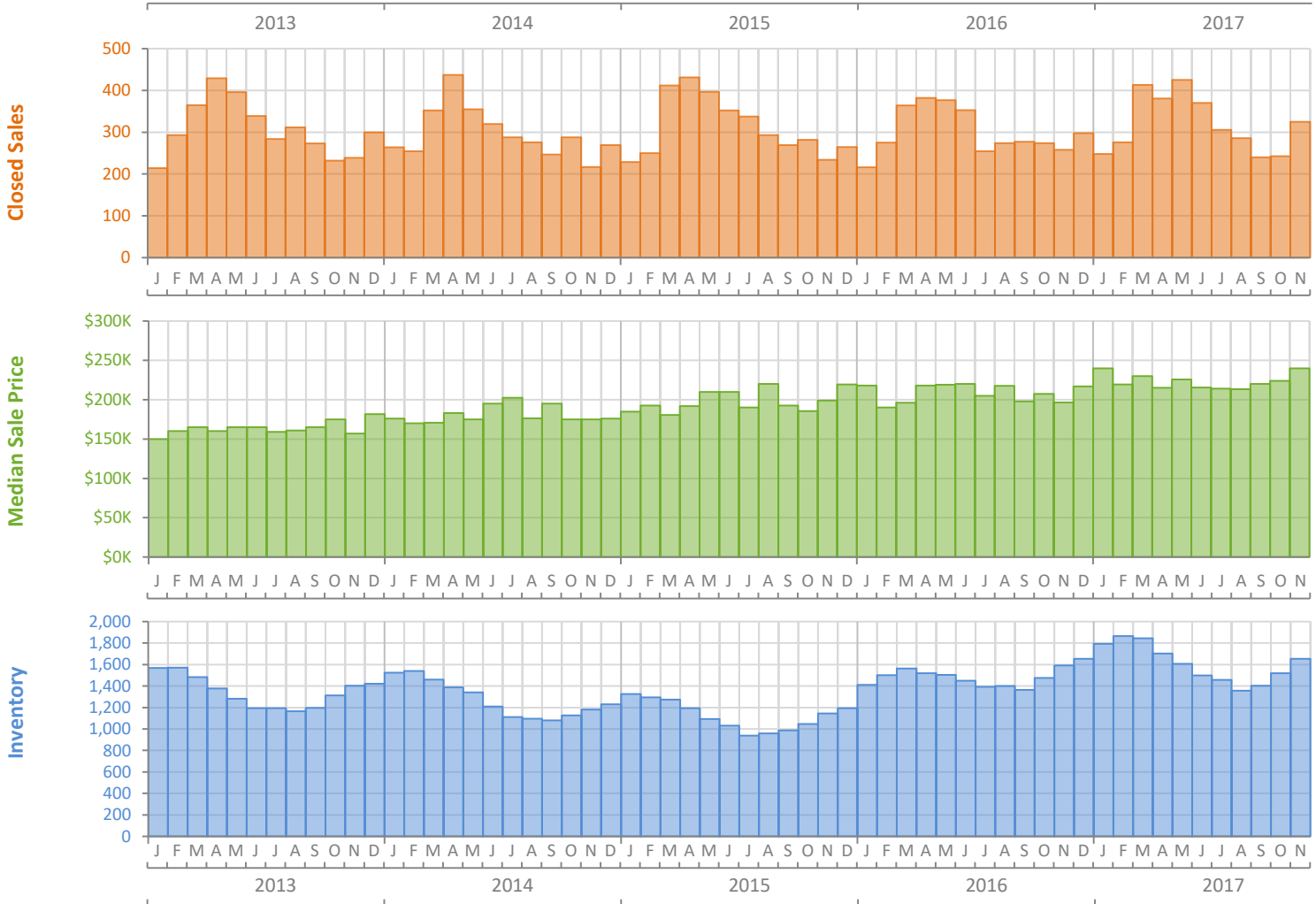
Monthly Market Summary - November 2017

Townhouses and Condos

Sarasota County



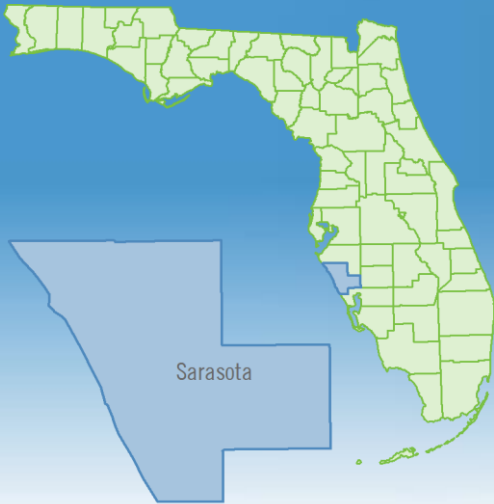
	November 2017	November 2016	Percent Change Year-over-Year
Closed Sales	325	258	26.0%
Paid in Cash	220	152	44.7%
Median Sale Price	\$240,000	\$196,500	22.1%
Average Sale Price	\$493,125	\$322,414	52.9%
Dollar Volume	\$160.3 Million	\$83.2 Million	92.7%
Med. Pct. of Orig. List Price Received	95.7%	95.0%	0.7%
Median Time to Contract	37 Days	45 Days	-17.8%
Median Time to Sale	79 Days	89 Days	-11.2%
New Pending Sales	341	281	21.4%
New Listings	522	425	22.8%
Pending Inventory	466	459	1.5%
Inventory (Active Listings)	1,654	1,591	4.0%
Months Supply of Inventory	5.2	5.3	-1.9%



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		November 2017	November 2016	Percent Change Year-over-Year
Traditional	Closed Sales	321	250	28.4%
	Median Sale Price	\$240,000	\$200,500	19.7%
Foreclosure/REO	Closed Sales	4	6	-33.3%
	Median Sale Price	\$125,000	\$105,000	19.0%
Short Sale	Closed Sales	0	2	-100.0%
	Median Sale Price	(No Sales)	\$224,400	N/A

