

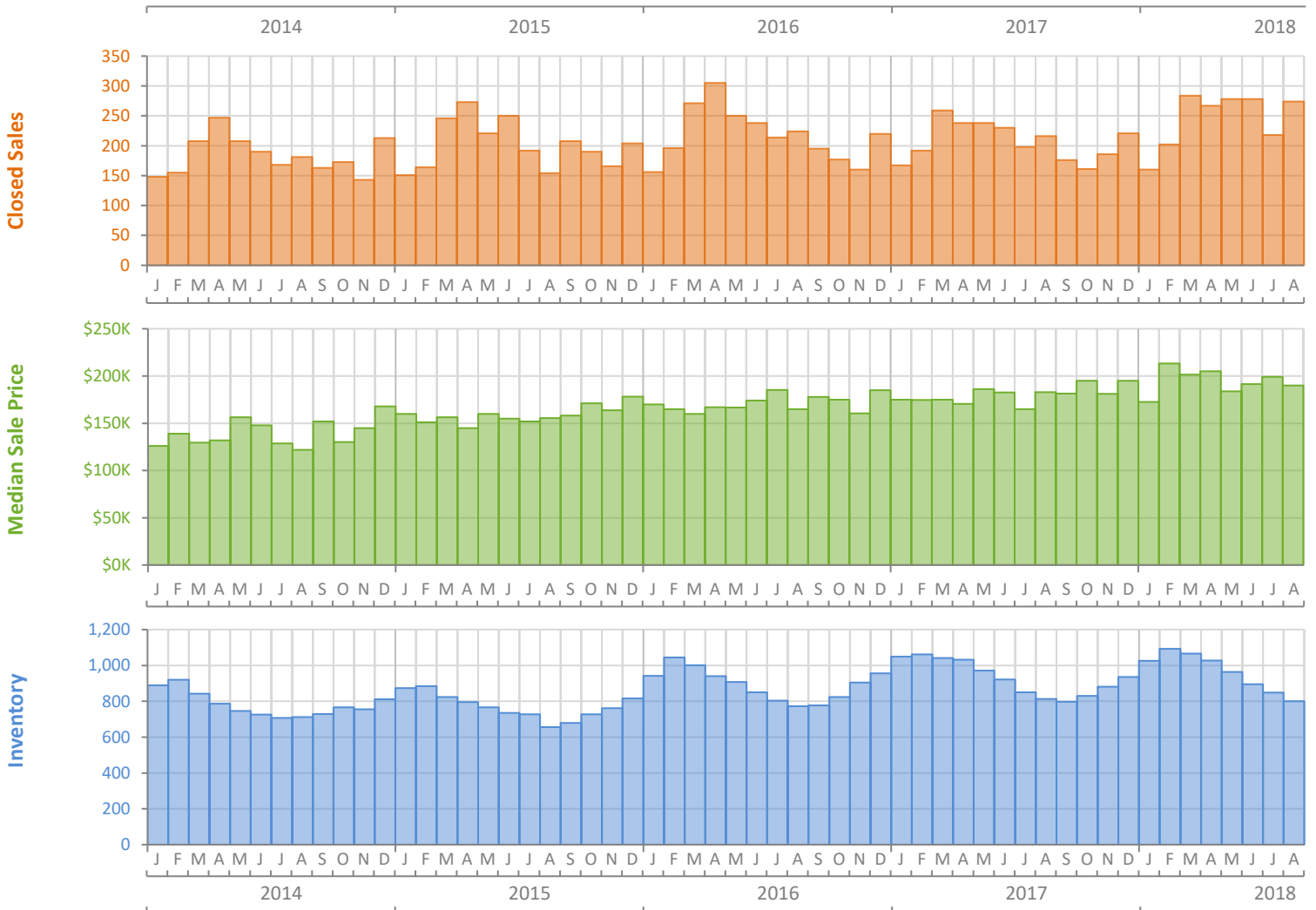
# Monthly Market Summary - August 2018

## Townhouses and Condos

### Manatee County



|  | August 2018    | August 2017    | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales                           | 274            | 216            | 26.9%                         |
| Paid in Cash                           | 128            | 106            | 20.8%                         |
| Median Sale Price                      | \$190,000      | \$183,000      | 3.8%                          |
| Average Sale Price                     | \$222,249      | \$228,535      | -2.8%                         |
| Dollar Volume                          | \$60.9 Million | \$49.4 Million | 23.4%                         |
| Med. Pct. of Orig. List Price Received | 95.0%          | 95.2%          | -0.2%                         |
| Median Time to Contract                | 47 Days        | 56 Days        | -16.1%                        |
| Median Time to Sale                    | 93 Days        | 102 Days       | -8.8%                         |
| New Pending Sales                      | 249            | 209            | 19.1%                         |
| New Listings                           | 251            | 232            | 8.2%                          |
| Pending Inventory                      | 317            | 274            | 15.7%                         |
| Inventory (Active Listings)            | 801            | 813            | -1.5%                         |
| Months Supply of Inventory             | 3.6            | 3.9            | -7.7%                         |



# Monthly Distressed Market - August 2018

## Townhouses and Condos

### Manatee County



|                 |                   | August 2018 | August 2017 | Percent Change Year-over-Year |
|-----------------|-------------------|-------------|-------------|-------------------------------|
| Traditional     | Closed Sales      | 268         | 209         | 28.2%                         |
|                 | Median Sale Price | \$191,750   | \$187,900   | 2.0%                          |
| Foreclosure/REO | Closed Sales      | 4           | 6           | -33.3%                        |
|                 | Median Sale Price | \$106,900   | \$129,250   | -17.3%                        |
| Short Sale      | Closed Sales      | 2           | 1           | 100.0%                        |
|                 | Median Sale Price | \$182,500   | \$151,000   | 20.9%                         |

