

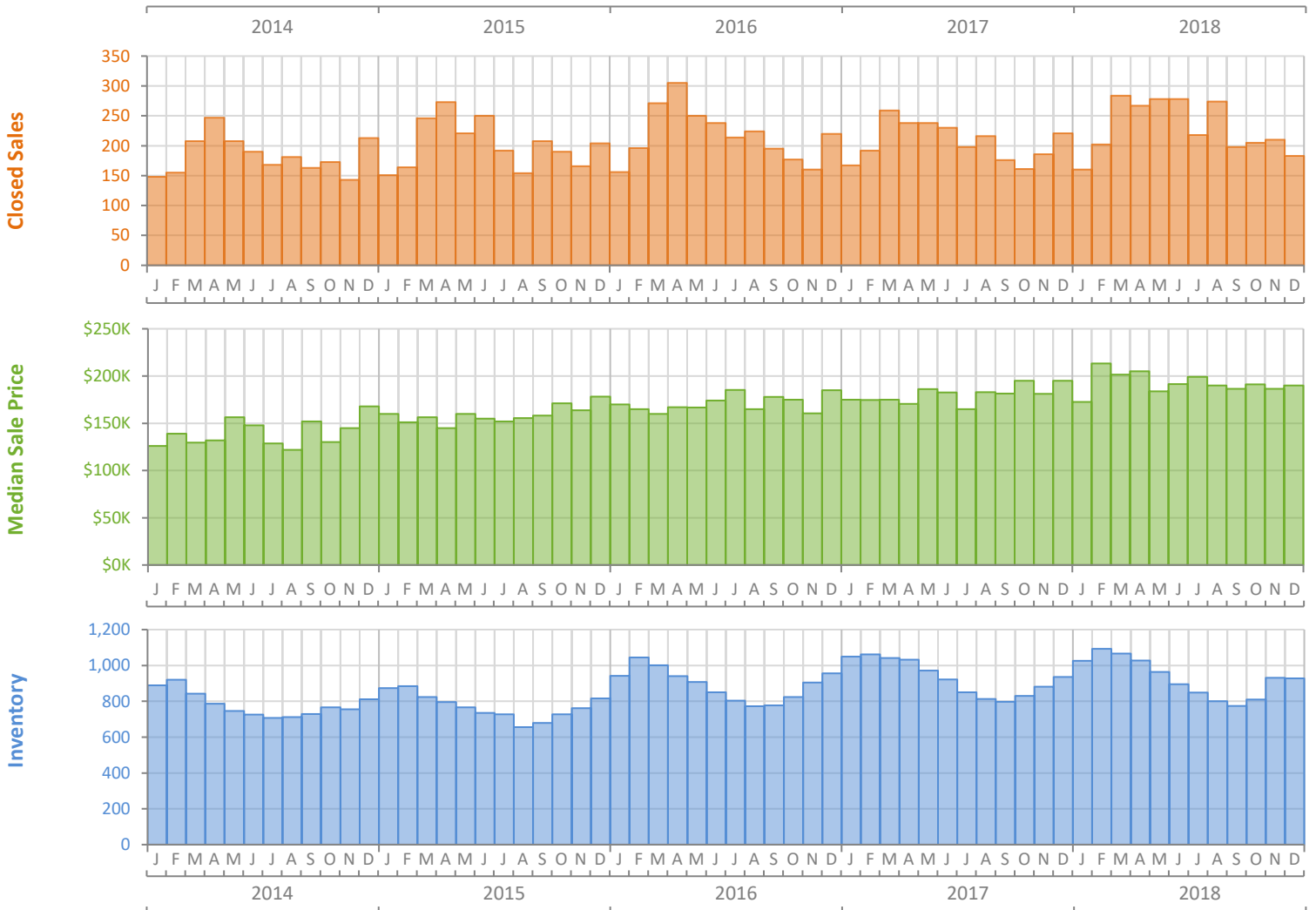
# Monthly Market Summary - December 2018

## Townhouses and Condos

### Manatee County



|  | December 2018  | December 2017  | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales                           | 183            | 221            | -17.2%                        |
| Paid in Cash                           | 101            | 106            | -4.7%                         |
| Median Sale Price                      | \$190,000      | \$195,000      | -2.6%                         |
| Average Sale Price                     | \$236,606      | \$220,666      | 7.2%                          |
| Dollar Volume                          | \$43.3 Million | \$48.8 Million | -11.2%                        |
| Med. Pct. of Orig. List Price Received | 94.7%          | 95.9%          | -1.3%                         |
| Median Time to Contract                | 48 Days        | 46 Days        | 4.3%                          |
| Median Time to Sale                    | 96 Days        | 82 Days        | 17.1%                         |
| New Pending Sales                      | 157            | 158            | -0.6%                         |
| New Listings                           | 201            | 238            | -15.5%                        |
| Pending Inventory                      | 182            | 231            | -21.2%                        |
| Inventory (Active Listings)            | 928            | 936            | -0.9%                         |
| Months Supply of Inventory             | 4.0            | 4.5            | -11.1%                        |



# Monthly Distressed Market - December 2018

## Townhouses and Condos

### Manatee County



|                 |                   | December 2018 | December 2017 | Percent Change Year-over-Year |
|-----------------|-------------------|---------------|---------------|-------------------------------|
| Traditional     | Closed Sales      | 181           | 216           | -16.2%                        |
|                 | Median Sale Price | \$190,000     | \$196,000     | -3.1%                         |
| Foreclosure/REO | Closed Sales      | 0             | 5             | -100.0%                       |
|                 | Median Sale Price | (No Sales)    | \$90,000      | N/A                           |
| Short Sale      | Closed Sales      | 2             | 0             | N/A                           |
|                 | Median Sale Price | \$137,950     | (No Sales)    | N/A                           |

