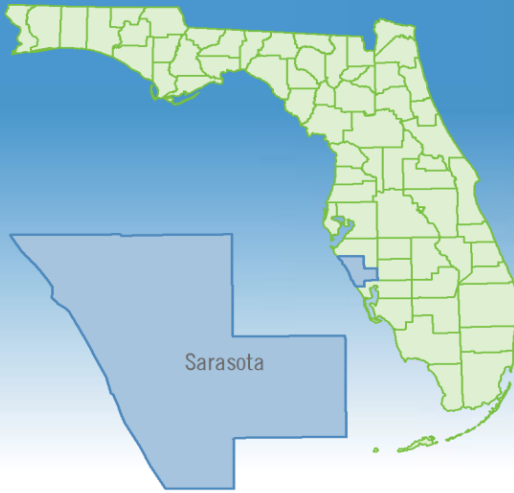


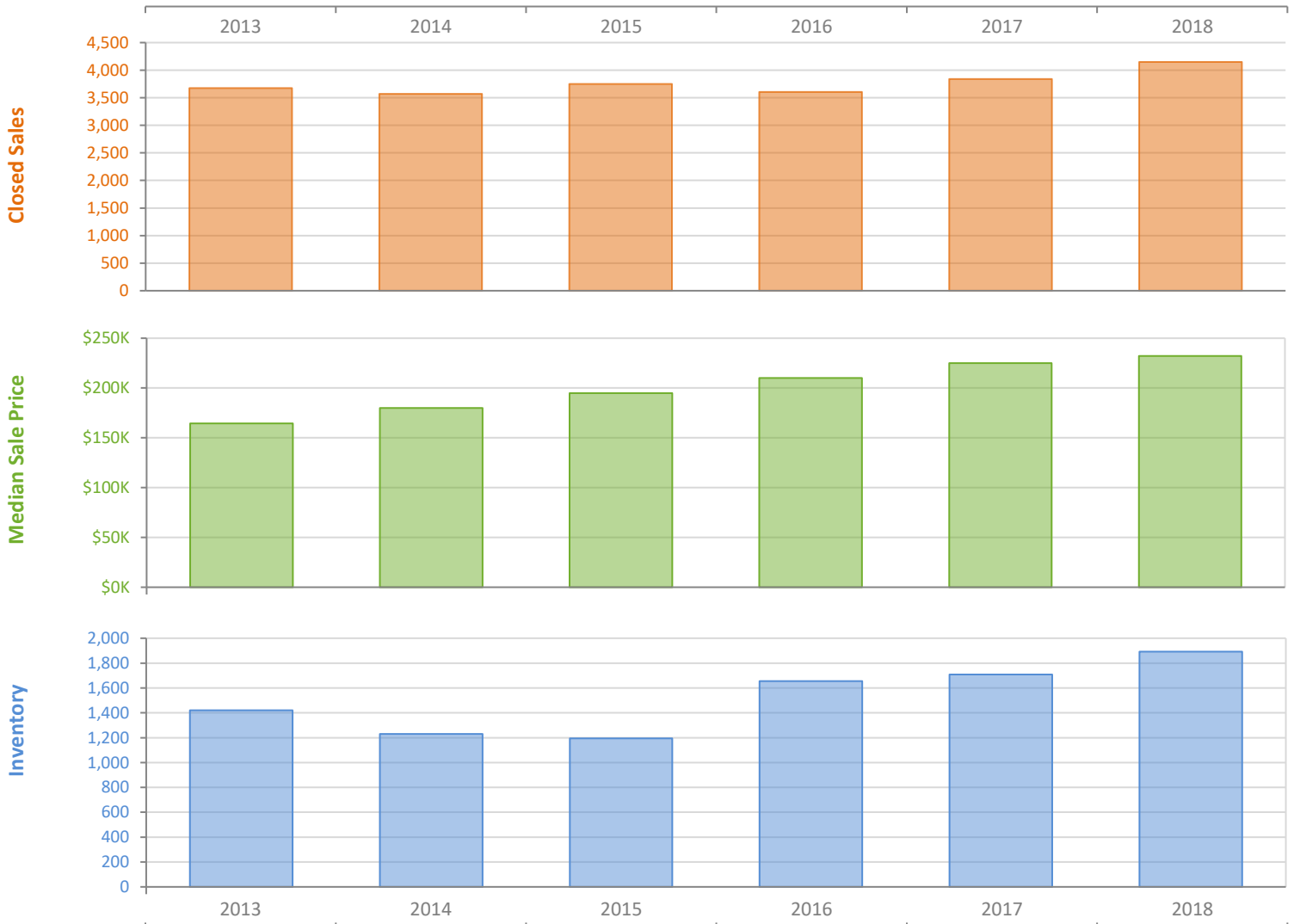
# Yearly Market Summary - 2018

## Townhouses and Condos

### Sarasota County



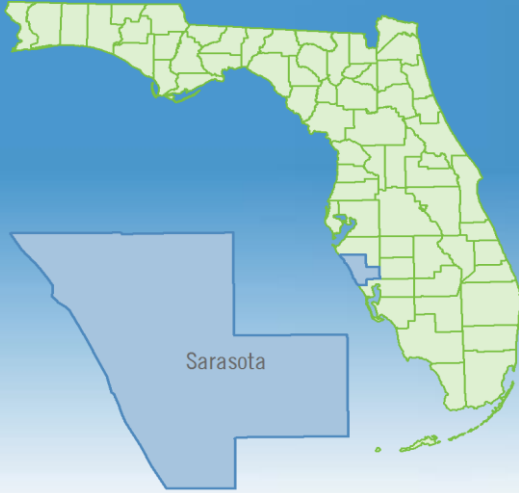
	2018	2017	Percent Change Year-over-Year
Closed Sales	4,150	3,840	8.1%
Paid in Cash	2,471	2,380	3.8%
Median Sale Price	\$232,300	\$225,000	3.2%
Average Sale Price	\$357,540	\$362,290	-1.3%
Dollar Volume	\$1.5 Billion	\$1.4 Billion	6.7%
Med. Pct. of Orig. List Price Received	94.8%	94.5%	0.3%
Median Time to Contract	55 Days	55 Days	0.0%
Median Time to Sale	100 Days	99 Days	1.0%
New Pending Sales	4,304	4,095	5.1%
New Listings	5,384	5,086	5.9%
Pending Inventory	373	427	-12.6%
Inventory (Active Listings)	1,893	1,709	10.8%
Months Supply of Inventory	5.5	5.3	3.8%



# Yearly Distressed Market - 2018

## Townhouses and Condos

### Sarasota County



		2018	2017	Percent Change Year-over-Year
Traditional	Closed Sales	4,109	3,755	9.4%
	Median Sale Price	\$233,000	\$228,539	2.0%
Foreclosure/REO	Closed Sales	33	73	-54.8%
	Median Sale Price	\$135,000	\$115,000	17.4%
Short Sale	Closed Sales	8	12	-33.3%
	Median Sale Price	\$158,500	\$159,500	-0.6%

