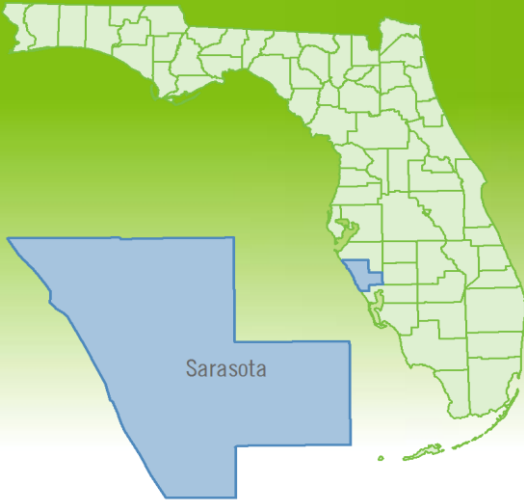


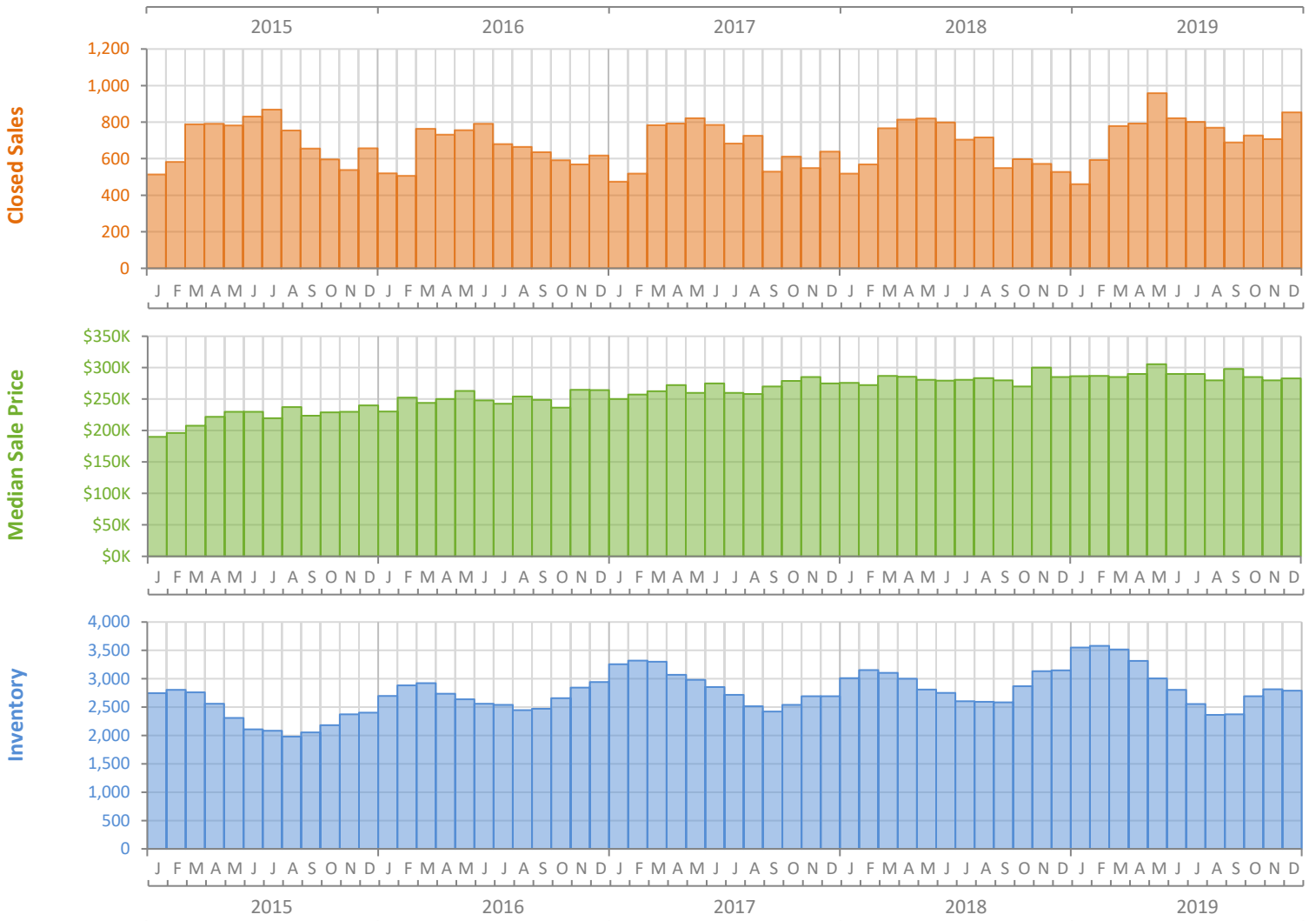
# Monthly Market Summary - December 2019

## Single Family Homes

### Sarasota County



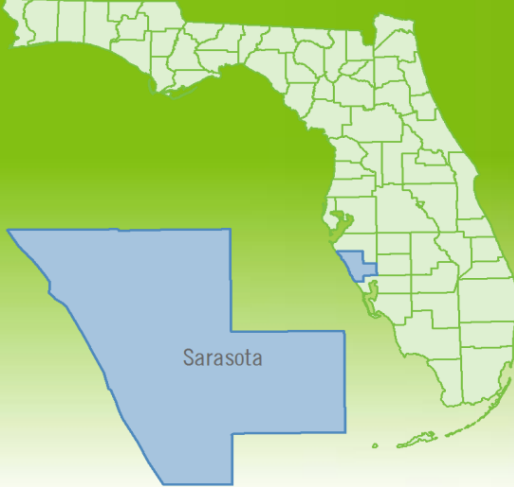
	December 2019	December 2018	Percent Change Year-over-Year
Closed Sales	853	527	61.9%
Paid in Cash	323	196	64.8%
Median Sale Price	\$283,000	\$285,000	-0.7%
Average Sale Price	\$383,228	\$405,098	-5.4%
Dollar Volume	\$326.9 Million	\$213.5 Million	53.1%
Med. Pct. of Orig. List Price Received	95.9%	95.6%	0.3%
Median Time to Contract	33 Days	41 Days	-19.5%
Median Time to Sale	75 Days	78 Days	-3.8%
New Pending Sales	638	477	33.8%
New Listings	754	652	15.6%
Pending Inventory	838	651	28.7%
Inventory (Active Listings)	2,790	3,150	-11.4%
Months Supply of Inventory	3.7	4.8	-22.9%



# Monthly Distressed Market - December 2019

## Single Family Homes

### Sarasota County



		December 2019	December 2018	Percent Change Year-over-Year
Traditional	Closed Sales	835	513	62.8%
	Median Sale Price	\$284,000	\$289,000	-1.7%
Foreclosure/REO	Closed Sales	14	10	40.0%
	Median Sale Price	\$230,000	\$183,750	25.2%
Short Sale	Closed Sales	4	4	0.0%
	Median Sale Price	\$200,000	\$252,500	-20.8%

