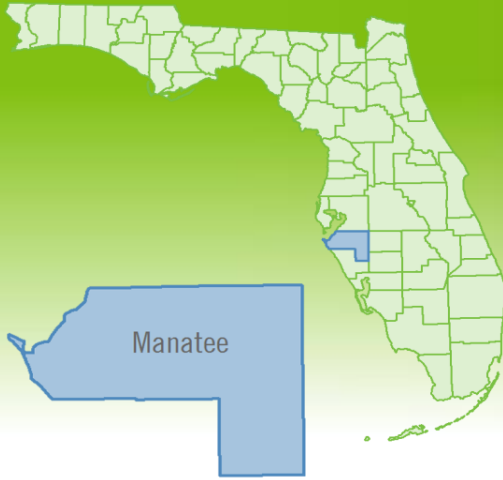


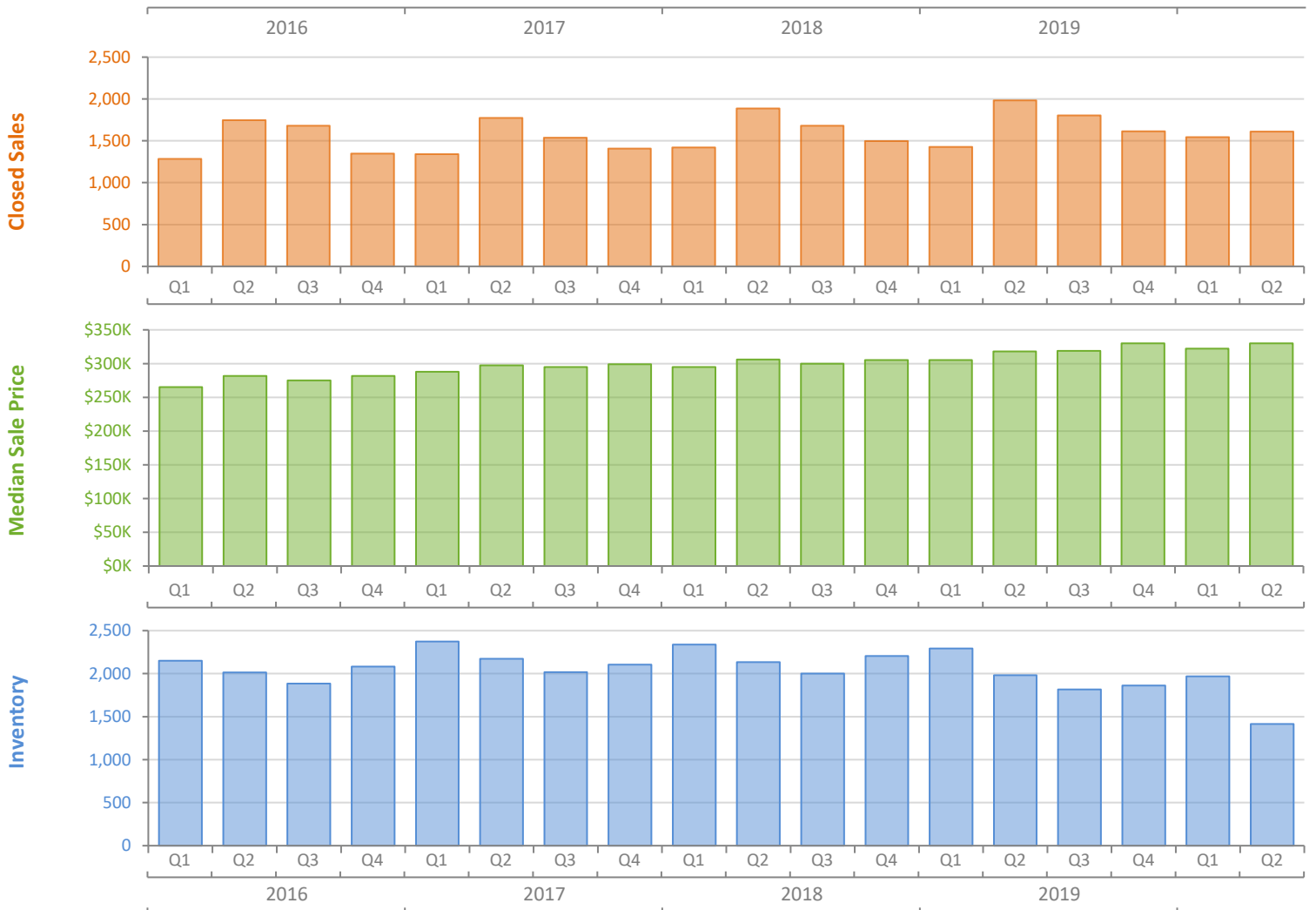
Quarterly Market Summary - Q2 2020

Single Family Homes

Manatee County



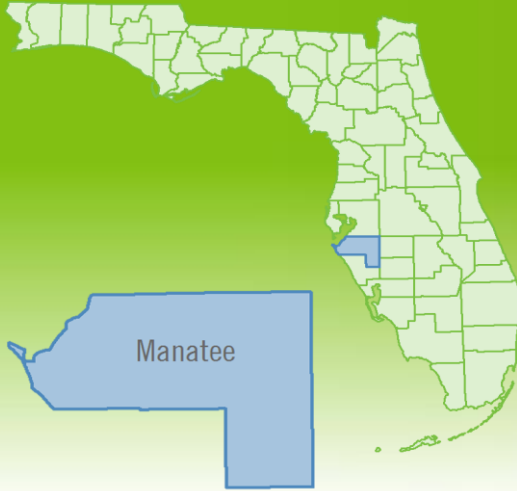
| | Q2 2020 | Q2 2019 | Percent Change Year-over-Year |
|--|-----------------|-----------------|-------------------------------|
| Closed Sales | 1,612 | 1,982 | -18.7% |
| Paid in Cash | 344 | 529 | -35.0% |
| Median Sale Price | \$330,000 | \$318,000 | 3.8% |
| Average Sale Price | \$412,597 | \$392,220 | 5.2% |
| Dollar Volume | \$665.1 Million | \$777.4 Million | -14.4% |
| Med. Pct. of Orig. List Price Received | 96.8% | 96.0% | 0.8% |
| Median Time to Contract | 44 Days | 49 Days | -10.2% |
| Median Time to Sale | 88 Days | 97 Days | -9.3% |
| New Pending Sales | 1,956 | 1,935 | 1.1% |
| New Listings | 1,725 | 1,939 | -11.0% |
| Pending Inventory | 1,076 | 897 | 20.0% |
| Inventory (Active Listings) | 1,416 | 1,982 | -28.6% |
| Months Supply of Inventory | 2.6 | 3.6 | -27.8% |



Quarterly Distressed Market - Q2 2020

Single Family Homes

Manatee County



| | | Q2 2020 | Q2 2019 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|-------------------------------|
| Traditional | Closed Sales | 1,580 | 1,936 | -18.4% |
| | Median Sale Price | \$330,750 | \$319,995 | 3.4% |
| Foreclosure/REO | Closed Sales | 24 | 35 | -31.4% |
| | Median Sale Price | \$242,250 | \$220,000 | 10.1% |
| Short Sale | Closed Sales | 8 | 11 | -27.3% |
| | Median Sale Price | \$206,250 | \$358,600 | -42.5% |

