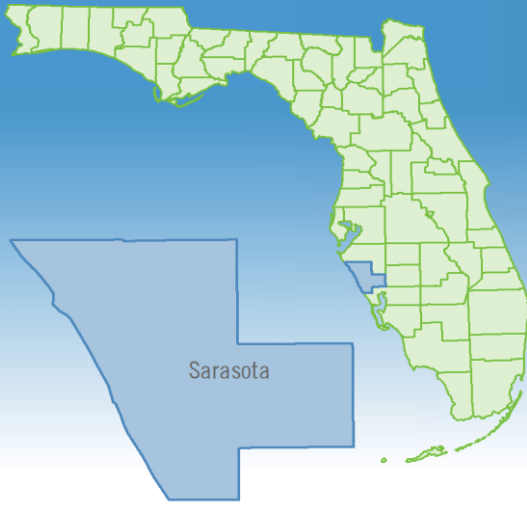


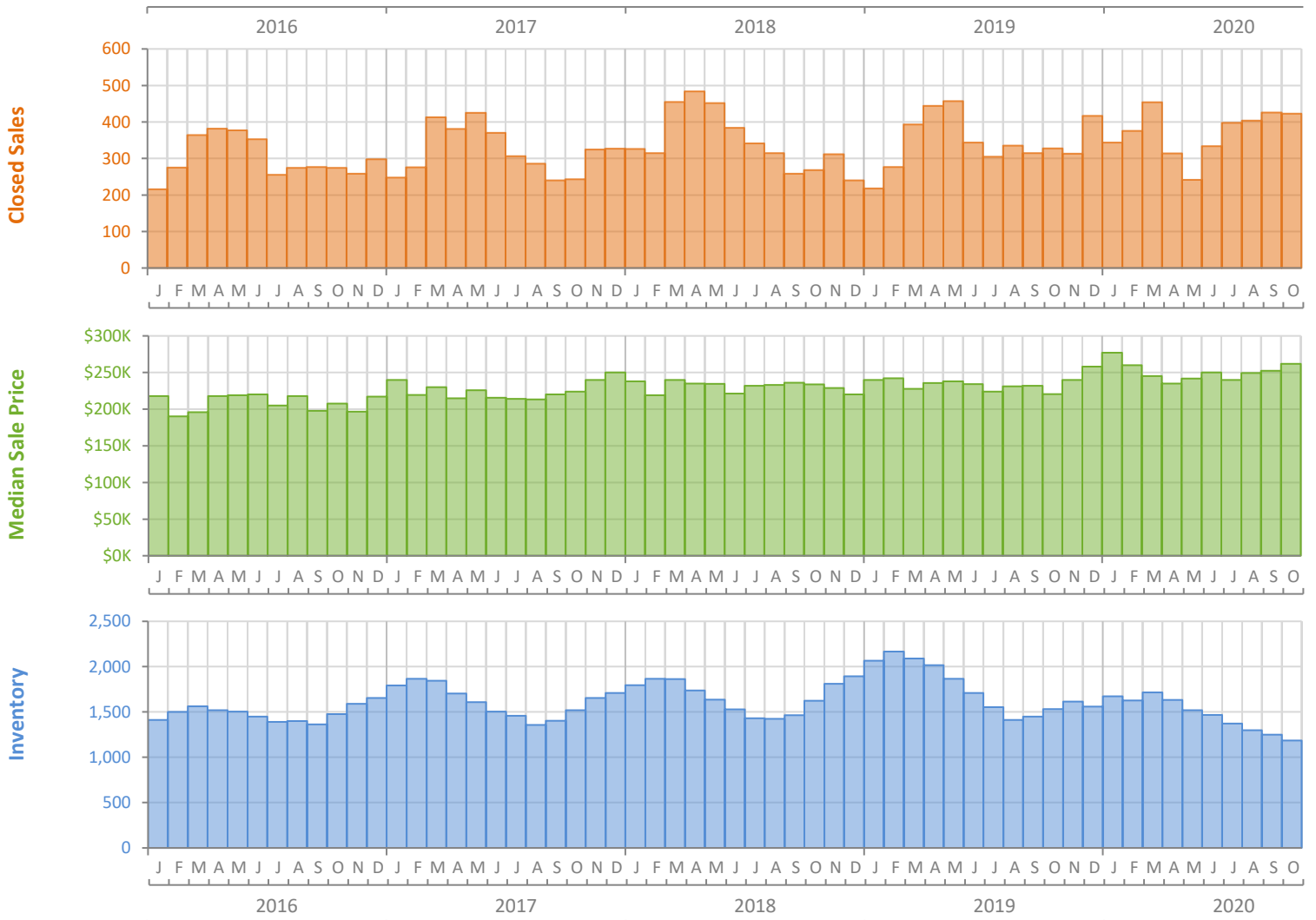
Monthly Market Summary - October 2020

Townhouses and Condos

Sarasota County



	October 2020	October 2019	Percent Change Year-over-Year
Closed Sales	423	328	29.0%
Paid in Cash	222	154	44.2%
Median Sale Price	\$261,998	\$220,707	18.7%
Average Sale Price	\$393,771	\$294,893	33.5%
Dollar Volume	\$166.6 Million	\$96.7 Million	72.2%
Med. Pct. of Orig. List Price Received	95.6%	95.3%	0.3%
Median Time to Contract	45 Days	63 Days	-28.6%
Median Time to Sale	90 Days	104 Days	-13.5%
New Pending Sales	475	352	34.9%
New Listings	472	510	-7.5%
Pending Inventory	782	567	37.9%
Inventory (Active Listings)	1,184	1,533	-22.8%
Months Supply of Inventory	3.2	4.6	-30.4%



Monthly Distressed Market - October 2020

Townhouses and Condos

Sarasota County



		October 2020	October 2019	Percent Change Year-over-Year
Traditional	Closed Sales	421	322	30.7%
	Median Sale Price	\$262,000	\$223,300	17.3%
Foreclosure/REO	Closed Sales	1	6	-83.3%
	Median Sale Price	\$132,500	\$153,100	-13.5%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$90,000	(No Sales)	N/A

