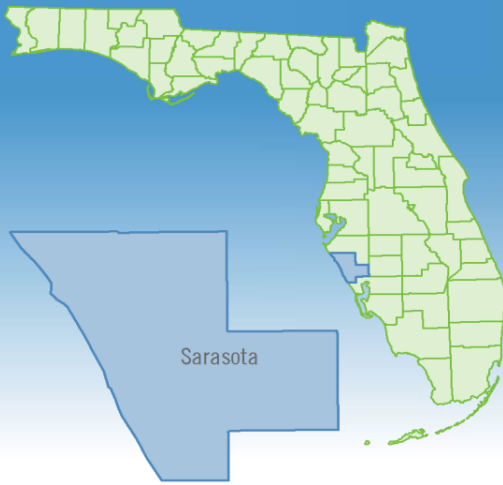


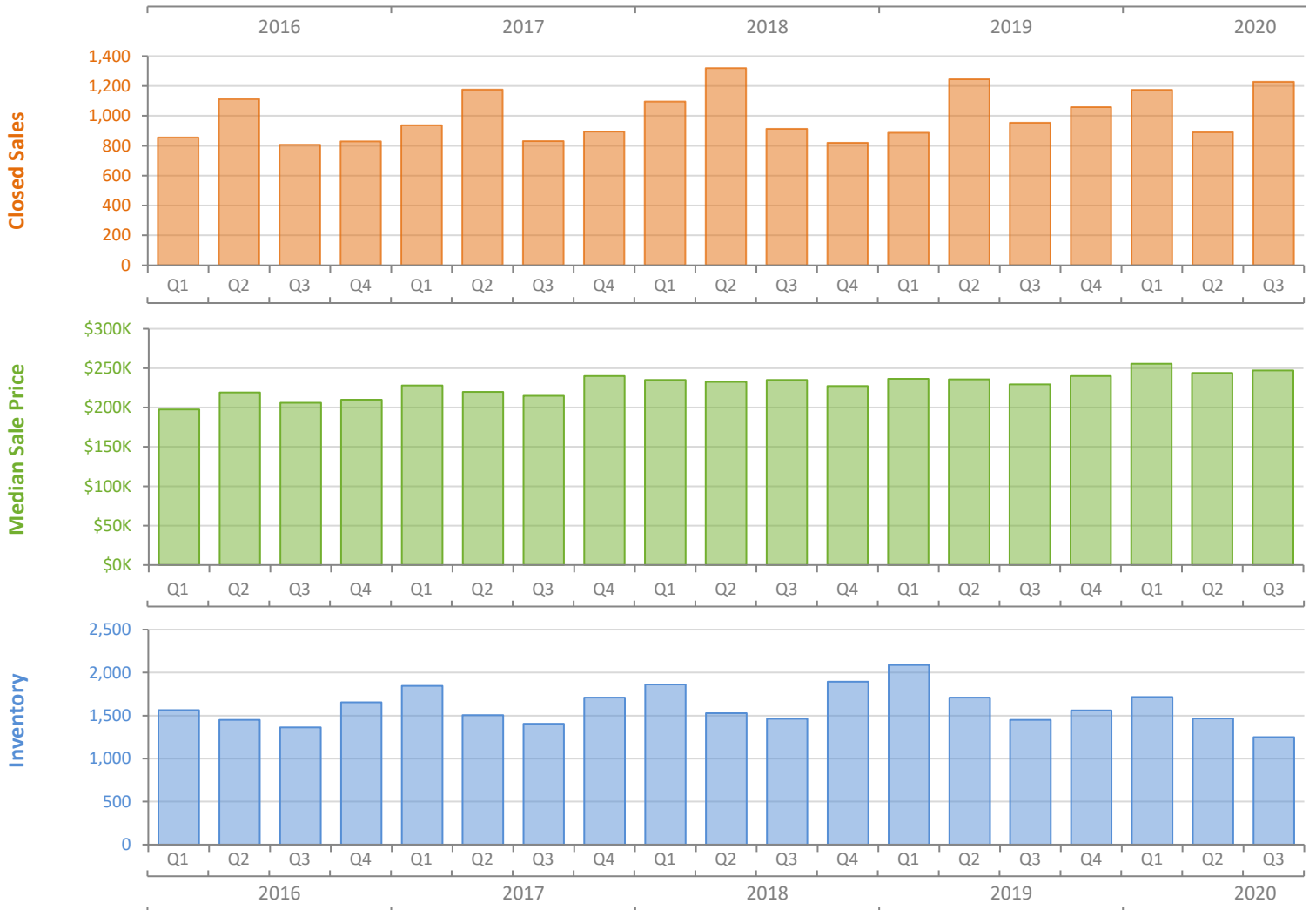
Quarterly Market Summary - Q3 2020

Townhouses and Condos

Sarasota County



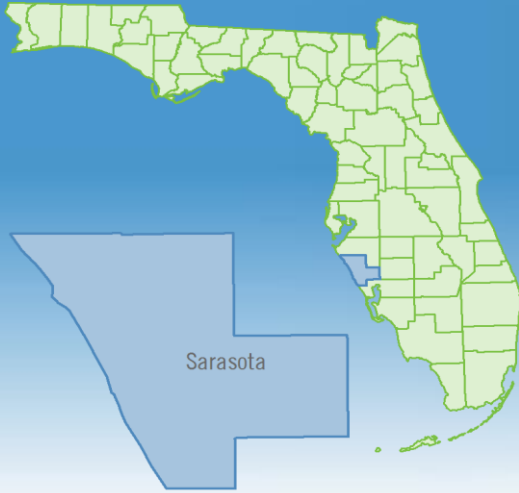
	Q3 2020	Q3 2019	Percent Change Year-over-Year
Closed Sales	1,228	955	28.6%
Paid in Cash	561	494	13.6%
Median Sale Price	\$247,000	\$229,518	7.6%
Average Sale Price	\$369,895	\$318,374	16.2%
Dollar Volume	\$454.2 Million	\$304.0 Million	49.4%
Med. Pct. of Orig. List Price Received	95.9%	94.6%	1.4%
Median Time to Contract	52 Days	75 Days	-30.7%
Median Time to Sale	99 Days	121 Days	-18.2%
New Pending Sales	1,346	969	38.9%
New Listings	1,293	1,057	22.3%
Pending Inventory	746	546	36.6%
Inventory (Active Listings)	1,251	1,449	-13.7%
Months Supply of Inventory	3.5	4.4	-20.5%



Quarterly Distressed Market - Q3 2020

Townhouses and Condos

Sarasota County



		Q3 2020	Q3 2019	Percent Change Year-over-Year
Traditional	Closed Sales	1,219	946	28.9%
	Median Sale Price	\$247,750	\$230,000	7.7%
Foreclosure/REO	Closed Sales	7	7	0.0%
	Median Sale Price	\$175,000	\$132,900	31.7%
Short Sale	Closed Sales	2	2	0.0%
	Median Sale Price	\$228,500	\$767,500	-70.2%

